

Telecommunication Services RFP October 2015

The following summary is provided for information purposes only. Houston First Corporation does not represent that any data provided herein is accurate, current or complete.

Historical Revenues

Contract Year	Gross Revenues	Commission Paid
2011	\$1,357,720	\$445,687
2012	\$1,621,823	\$518,983
2013	\$2,385,931	\$787,179
2014	\$1,762,078	\$563,864
2015 (8 Mo.)	\$1,201,863	\$372,577

Event History

Type of Event	Actual 2013	Actual 2014	Actual/Projected 2015
Trade Shows/Conventions/Corporate	61	65	69
Consumer Shows	49	54	35
Meetings	55	57	35
Social Banquets/Other Events	17	48	33
Total Events	221	224	172