### HOTEL OCCUPANCY TAX COLLECTIONS

<table>
<thead>
<tr>
<th>Period</th>
<th>2015 Actual</th>
<th>2016 Budget</th>
<th>2016 Actual</th>
<th>Over(Under)</th>
</tr>
</thead>
<tbody>
<tr>
<td>First Quarter</td>
<td>$21,742</td>
<td>$20,733</td>
<td>$21,038</td>
<td>1.5%</td>
</tr>
<tr>
<td>Two Quarters</td>
<td>$46,054</td>
<td>$43,917</td>
<td>$43,191</td>
<td></td>
</tr>
<tr>
<td>Three Quarters</td>
<td>$69,519</td>
<td>$66,293</td>
<td>$65,393</td>
<td></td>
</tr>
<tr>
<td>Full Year</td>
<td>$90,183</td>
<td>$86,000</td>
<td>$88,520</td>
<td></td>
</tr>
</tbody>
</table>

### CITYWIDE (THRU FEB)

<table>
<thead>
<tr>
<th>Category</th>
<th>2015 Actual</th>
<th>2016 Budget</th>
<th>2016 Actual</th>
<th>Over(Under)</th>
</tr>
</thead>
<tbody>
<tr>
<td>GRB Facility Rental</td>
<td>$689,835</td>
<td>$1,155,820</td>
<td>$655,823</td>
<td>-24.2%</td>
</tr>
<tr>
<td>GRB Food and Beverage Revenue</td>
<td>$753,017</td>
<td>$511,358</td>
<td>$451,463</td>
<td>-11.7%</td>
</tr>
<tr>
<td>Parking Revenue</td>
<td>$1,704,262</td>
<td>$2,196,024</td>
<td>$2,269,689</td>
<td>3.4%</td>
</tr>
</tbody>
</table>

### MAJOR REVENUES

<table>
<thead>
<tr>
<th>Category</th>
<th>2015 Actual</th>
<th>2016 Budget</th>
<th>2016 Actual</th>
<th>Over(Under)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personnel Cost</td>
<td>$3,498,919</td>
<td>$5,217,181</td>
<td>$4,470,276</td>
<td>-14.3%</td>
</tr>
<tr>
<td>Security Contract Payments</td>
<td>$623,090</td>
<td>$766,391</td>
<td>$677,320</td>
<td>-11.6%</td>
</tr>
<tr>
<td>Bldg Maintenance Contract(TDI) Payments</td>
<td>$645,606</td>
<td>$780,061</td>
<td>$714,048</td>
<td>-8.5%</td>
</tr>
<tr>
<td>Parking Contract Payments</td>
<td>$450,975</td>
<td>$591,221</td>
<td>$563,906</td>
<td>-4.6%</td>
</tr>
<tr>
<td>Janitorial Contract Payments</td>
<td>$472,899</td>
<td>$719,284</td>
<td>$759,414</td>
<td>5.6%</td>
</tr>
</tbody>
</table>

### MAJOR EXPENDITURES

<table>
<thead>
<tr>
<th>Category</th>
<th>2015 Actual</th>
<th>2016 Budget</th>
<th>2016 Actual</th>
<th>Over(Under)</th>
</tr>
</thead>
<tbody>
<tr>
<td>George R. Brown Convention Center</td>
<td>$9,076,843</td>
<td>$2,193,824</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Theater District Venues</td>
<td>$3,173,500</td>
<td>$299,938</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Hilton Americas-Houston Hotel (through January)</td>
<td>$5,048,038</td>
<td>$1,557,167</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### CAPITAL IMPROVEMENT SPENDING

<table>
<thead>
<tr>
<th>Category</th>
<th>2015 Actual</th>
<th>2016 Budget</th>
<th>2016 Actual</th>
<th>% Spent</th>
</tr>
</thead>
<tbody>
<tr>
<td>George R. Brown Convention Center</td>
<td>$9,076,843</td>
<td>$2,193,824</td>
<td></td>
<td>24.2%</td>
</tr>
<tr>
<td>Theater District Venues</td>
<td>$3,173,500</td>
<td>$299,938</td>
<td></td>
<td>9.5%</td>
</tr>
<tr>
<td>Hilton Americas-Houston Hotel (through January)</td>
<td>$5,048,038</td>
<td>$1,557,167</td>
<td></td>
<td>30.8%</td>
</tr>
</tbody>
</table>

### NOTES

1. Persistent weakness in local economy
2. $601K of February facility rental billed subsequently
3. Developing business lost in Jan not fully recovered
4. Variance attributable to unfilled new and existing positions and actual incentive was lower than budgeted
5. Timing - January janitorial invoice was for 5 weeks vs 4 weeks budgeted