

HOUSTON FIRST CORPORATION
JOINT SALES COMMITTEE

NOVEMBER 30, 2016 – 10:00 A.M.
PARTNERSHIP TOWER, 701 AVENIDA DE LAS AMERICAS
2ND FLOOR CONFERENCE ROOM

11.23.16
1:30 pm
pw

- I. Call to Order
- II. Public Comments
- III. Review and Approval of Minutes – October 10, 2016
- IV. Presentations
 - A. External Booking Audit
 - B. Trends Analysis Projection Report
 - C. Sales Strategy
 - D. PriceWaterhouse Coopers
- V. Committee Business
 - A. Consideration and possible recommendation of the 2017 Sales Incentive Plan
- VI. Updates
 - A. Construction Progress
- VII. Announcements - None
- VIII. Adjournment

For special needs assistance, please contact Pamela Walko at 713.853.8089 prior to the scheduled meeting.