

MINUTES

HOUSTON FIRST CORPORATION

**Theater District and Convention District Operations Committee
December 20, 2018 – 1:00 P.M.
Partnership Tower, 701 Avenida de las Americas, Ste. 200
Houston, Texas 77010
HFC BOARD ROOM**

The Theater District and Convention District Operations Committee ("Committee") of Houston First Corporation (the "Corporation" or "HFC"), a Texas local corporation created and organized by the City of Houston as a local government corporation pursuant to TEX. TRANSP. CODE ANN. §431.101 et seq. and TEX LOC. GOV'T. CODE ANN. §394.001 et seq., posted a meeting at Partnership Tower, 701 Avenida de las Americas, Harris County, Texas, 77010, on Thursday, December 20, 2018, commencing at 1:00 p.m.

Written notice of the meeting including the date, hour, place and agenda for the meeting was posted in accordance with the Texas Open Meetings Act.

The following Committee members were present for the meeting: Desrye Morgan (Chair), Dean Gladden (Vice Chair), Council Member David Robinson, Alex Brennan-Martin.

The meeting was called to order at 1:07 p.m. and a quorum was established.

1. **Public Comments.** Josh Gilbert, General Manager of Grotto, provided an update on the restaurant. Grotto has increased banquet traffic by 18% since last year resulting from a number of events held in December. Sales increased over the last year with increased business in the downtown area. Mr. Gilbert stated that his team has worked hard to bring in outside business and expects 2019 sales will be even better.

Frank Wilson asked about the marketing efforts of the restaurant. Mr. Gilbert explained that Grotto has a dedicated banquet coordinator that engages with outside groups to host events at the restaurant.

The Committee Chair thanked Mr. Gilbert for his presentation.

2. **Review and approval of minutes from prior meeting.** Desrye Morgan asked that the name of past Committee Member, Tony Keane, be removed from the meeting minutes from November 5, 2018. Following a motion duly seconded, the meeting minutes were approved.

3. **Executive Session.**

Executive (closed) session pursuant to Texas Government Code Section 551.072 for the purpose of deliberations regarding real estate.

The Committee entered Executive Session at 1:14 p.m. and returned from Executive Session at 1:49 p.m.

4. **Committee Business.**

Consideration and possible approval of a Lease Agreement with Saltgrass, Inc. for a Saltgrass Steak House restaurant to be located on the Avenida de las Americas, Houston Texas.

A motion was made to approve a Lease Agreement with Saltgrass, Inc. for a Saltgrass Steak House restaurant to be located on the Avenida de las Americas, Houston, Texas. The motion was approved unanimously.

5. **Adjournment.** The meeting was adjourned at 1:50 p.m.