

Houston First Corporation

(A Component Unit of the City of Houston, Texas)

Financial Report
December 31, 2024

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Independent Auditor's Report

Board of Directors
Houston First Corporation

Opinion

We have audited the financial statements of the Houston First Corporation (the Corporation), a component unit of the City of Houston, Texas, as of and for the year ended December 31, 2024, and the related notes to the financial statements, which collectively comprise the Corporation's basic financial statements as listed in the table of contents.

In our opinion, the accompanying financial statements referred to above present fairly, in all material respects, the financial position of the Corporation, as of December 31, 2024, and the changes in financial position and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Corporation, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Corporation's ability to continue as a going concern for 12 months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Corporation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings and certain internal control-related matters that we identified during the audit.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, the schedule of the Corporation's proportionate share of net pension liability and schedule of contributions—Houston Municipal Employees' Pension System be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with GAAS, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

RSM US LLP

Austin, Texas
August 12, 2025

**Houston First Corporation
(A Component Unit of the City of Houston, Texas)**

Management's Discussion and Analysis (Unaudited)

The following discussion of Houston First Corporation (the Corporation or HFC) should be read in conjunction with the financial statements and notes thereto appearing elsewhere in this report. Historical results and trends that might appear should not be taken as indicative of future operations. The results of operations and financial condition of the Corporation, as reflected in the accompanying financial statements and related notes, are subject to management's evaluation and interpretation of business conditions, changing capital market conditions and other factors that could affect the ongoing viability of the Corporation.

Organization History Timeline

Year 2000: The Houston Convention Center Hotel Corporation (Hotel Corporation) was formed on behalf of the City of Houston, Texas (the City) for the special purpose of constructing, improving, enlarging, equipping, repairing, operating and maintaining a convention center hotel (the Hotel) connected to the George R. Brown Convention Center (the Convention Center). The Hotel Corporation oversaw the construction and development of the Hotel along with a parking garage and three skywalks (collectively referred to as the Project).

Year 2003: The Project was completed and opened for business as the Hilton Americas-Houston (the Hilton). Hilton Management LLC manages the Hotel through a qualified management contract (the Management Agreement).

Year 2011: The Houston City Council (the City Council) approved the consolidation of the City's Convention & Entertainment Facilities Department (the Department) into the Hotel Corporation (the Consolidation). The Hotel Corporation reconstituted and renamed itself as the "**Houston First Corporation**" (the Corporation) and assumed the primary roles and responsibilities of the Department. In order to improve the coordination of the City's convention and entertainment services, various entities responsible for generating and spending City hotel occupancy tax (HOT) revenues were brought under one governing body.

Year 2013: The Corporation formed Houston First Holdings, LLC, a wholly owned subsidiary of the Corporation as a "special purpose" entity for the purpose of owning, holding, selling, leasing, transferring, exchanging, operating and otherwise managing the Hilton and its parking garage.

Year 2014: The Corporation entered into a services agreement with the Greater Houston Convention and Visitors Bureau (the Bureau or GHCVB), which engaged the Corporation to provide marketing, advertising, and promotional programs on behalf of the Bureau at a minimum of the same levels previously funded by the Corporation to the Bureau. The services agreement required the Corporation to amend its Certificate of Formation to increase the number of authorized board members from 11 to 13 to include two Bureau board members. The expenses incurred as a result of the services agreement are included in operating expenses as Destination Marketing expenses (previously named Visit Houston).

Year 2023: The Corporation entered into a services termination agreement with the Bureau as said agreement ended the above-mentioned services provided by the Corporation on behalf of the Bureau. As part of the terms and conditions of the agreement, the Corporation received intellectual property in addition to the Bureau's 100% membership interest in a separate entity, Comicpalooza LLC, a Delaware limited liability company.

The Corporation formed Houston First CP Holdings, LLC (HFCPH), a wholly owned subsidiary of the Corporation, as a "special purpose" entity for the purpose of owning, holding, selling, leasing, transferring, exchanging, operating, managing and otherwise dealing with the separate entity known as Comicpalooza LLC.

**Houston First Corporation
(A Component Unit of the City of Houston, Texas)**

Management's Discussion and Analysis (Unaudited)

Overview of the Financial Statements

The Statement of Net Position presents information on all of the Corporation's assets, deferred outflows and inflows of resources and liabilities, with the difference reported as net position. Comparisons in net position may serve as a useful indicator of whether the financial position of the Corporation is improving or deteriorating. The Statement of Net Position can be found on page 9 of this report.

The Statement of Revenues, Expenses and Changes in Net Position report the Corporation's revenues, expenses, and resulting change in net position during the period reported, regardless of when cash is received or paid. Therefore, revenues and expenses are reported in the Statement of Revenues, Expenses and Changes in Net Position for some items that will affect cash flow in future fiscal years. The Statement of Revenues, Expenses and Changes in Net Position can be found on page 10 of this report.

The Statement of Cash Flows reports how much cash was provided by, or used for, the Corporation's operations, financing and investing activities, and acquisition or retirement of capital assets. The Statement of Cash Flows can be found on pages 11-12 of this report.

The notes to the financial statements provide additional information that is essential for a complete understanding of the data in the financial statements described above. The notes for the financial statements can be found on pages 13-31 of this report.

Financial Highlights

COVID-19: In 2023 and 2024, large events and leisure travel returned to pre-pandemic levels.

Debt: The Corporation has continued to manage expenses in 2024, which eased cash flow concerns and allowed a pay down of approximately \$23 million of the scheduled debt service requirements for FY2024.

Houston First Corporation
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Management's Discussion and Analysis (Unaudited)

Pension: The pension lawsuit was settled in 2022 between the City and Houston Municipal Employees' Pension System. The settlement resulted in the provision of certain pension benefits to the Corporation's employees. Consistent with cost sharing pension plan requirements, the Corporation's allocable share of the pension costs is based on the proportionate share of annual required contributions. In accordance with Governmental Accounting Standards Board (GASB) 68, the Corporation has been allocated a portion of the City's pension liability, deferred outflows, deferred inflows and pension expense as more fully discussed in Note 14.

Condensed Statements of Net Position Information
December 31, 2024 and 2023

| | 2024 | 2023 |
|----------------------------------|-----------------------|-----------------------|
| Current assets | \$ 100,677,165 | \$ 97,943,393 |
| Noncurrent assets | 136,742,713 | 138,229,363 |
| Capital assets | 473,690,322 | 472,744,979 |
| Total assets | \$ 711,110,200 | \$ 708,917,735 |
| Deferred outflows of resources | \$ 23,635,758 | \$ 25,991,183 |
| Current liabilities | \$ 107,743,016 | \$ 94,021,536 |
| Long-term liabilities | 391,311,826 | 407,357,341 |
| Total liabilities | \$ 499,054,842 | \$ 501,378,877 |
| Deferred inflow of resources | \$ 51,043,496 | \$ 52,835,261 |
| Net investment in capital assets | \$ 196,005,598 | \$ 165,808,934 |
| Restricted for debt service | 8,290,184 | 6,016,090 |
| Restricted—other | 1,194,883 | 5,807,623 |
| Unrestricted | (20,843,045) | 3,062,133 |
| Net position | \$ 184,647,620 | \$ 180,694,780 |

Net position: The Corporation's net position increased \$3,952,840 to \$184,647,620 at December 31, 2024, from \$180,694,780 at December 31, 2023, representing a 2.2% increase. The 2024 operating results were attributable to the recovery from the impact of the COVID-19 pandemic and inflation. The positive operating results contributed to a decrease in total liabilities of \$2,324,035, combined with a decrease in deferred outflows of resources of \$2,355,425, and an increase in total assets of \$2,192,465.

Total liabilities decreased \$2,324,035 to \$499,054,842 in 2024, from \$501,378,877 in 2023. The change was attributable to a paydown of scheduled payments of \$23 million offset by an increase of \$7.1 million in due to City of Houston caused by certain reimbursements. The decreases were offset by an increase in pension liability of \$5 million, as described above and in Note 14, combined with a \$13 million increase in accounts payable due to the return of normal operations.

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Management's Discussion and Analysis (Unaudited)

Total assets increased \$2,192,465 to \$711,110,200 at December 31, 2024, from \$708,917,735 at December 31, 2023. This increase was primarily the result of an increase of \$2,733,772 in current assets offset by a decrease in noncurrent assets of \$1,486,650 and an increase of \$945,343 in capital assets. The increase in current assets was largely caused by an increase in short-term equity in pooled investments of \$15 million, and a decrease of deposits held by others of \$4,612,740 from a new debt service reserve requirement by the hotel mortgage lender, along with a modest \$4,831,228 net decrease in cash and restricted cash.

Capital Assets

Property, plant and equipment—net increase by \$945,343 to \$473,690,322 at December 31, 2024, from \$472,744,979 at December 31, 2023. This net increase was caused by depreciation and amortization expense of \$25,866,860, offset by work in process, capital acquisitions and asset additions of \$26,812,203 (see Note 7).

Debt Payment and Issuance

The Corporation made required principal payments totaling \$23,525,000 in 2024 (see Note 9).

The total notes payable balance includes the Corporation's allocable portion of the unamortized bond premiums, net of discounts, which totaled \$12,990,395 and \$16,063,516 at December 31, 2024 and 2023, respectively.

The Corporation funds 1/12th of the annual debt service payment each month so that, on March 1 and September 1 of each year, the full amount will be available for payment. These funds, along with the required reserve funds are held by the City. Funds held by the City, listed as equity in pooled investments—restricted, are invested in the City's general investment pool. The amount of the investments held in the restricted for debt service account was \$27,454,380 and \$26,247,338 at December 31, 2024 and 2023, respectively.

Houston First Corporation
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Management's Discussion and Analysis (Unaudited)

Condensed Statement of Changes in Net Position
Years Ended December 31, 2024 and 2023

| | 2024 | 2023 |
|---|------------------------------|------------------------------|
| Operating revenues: | | |
| Hotel revenues | \$ 109,680,406 | \$ 102,056,322 |
| Venue revenues | 52,227,022 | 52,226,427 |
| Parking revenues | 19,965,655 | 18,984,342 |
| Special events and programs | 2,673,616 | 2,707,898 |
| Other operating revenues | 3,247,655 | 5,434,767 |
| Total operating revenues | 187,794,354 | 181,409,756 |
| Operating expenses: | | |
| Hotel expenses | 39,864,101 | 35,033,413 |
| Venue expenses | 64,695,823 | 58,929,696 |
| Parking expenses | 11,563,752 | 10,291,713 |
| DMO expenses | 33,449,269 | 25,100,992 |
| General administration | 46,043,407 | 44,484,729 |
| Special events and programs | 2,331,169 | 2,834,561 |
| Enterprise development | 3,786,679 | 3,048,195 |
| Depreciation and amortization | 25,866,860 | 22,250,986 |
| Total operating expenses | 227,601,060 | 201,974,285 |
| Operating loss | (39,806,706) | (20,564,529) |
| Nonoperating revenues (expenses): | | |
| Intergovernmental revenue from primary government | 89,365,822 | 97,656,565 |
| Intergovernmental expenses—primary government | (28,723,504) | (20,379,685) |
| Interest expense | (17,225,591) | (19,748,523) |
| Sponsorship expenses | (6,981,516) | (6,626,776) |
| Investment income | 7,324,335 | 4,306,804 |
| Total nonoperating revenues | 43,759,546 | 55,208,385 |
| Change in net position | 3,952,840 | 34,643,856 |
| Net position at beginning of year | 180,694,780 | 146,050,924 |
| Net position at end of year | <u><u>\$ 184,647,620</u></u> | <u><u>\$ 180,694,780</u></u> |

Houston First Corporation
(A Component Unit of the City of Houston, Texas)

Management's Discussion and Analysis (Unaudited)

Operating Revenues

Total operating revenues for 2024 and 2023 were \$187,794,354 and \$181,409,756, respectively, which represents a 3.5% increase of \$6,384,598. The majority of the increase in operating revenues for 2024 was attributable to the recovery from the impact of the COVID-19 pandemic and inflation. Hotel revenues showed the largest increase with a 7.4% increase year-over-year making up \$7,624,084 of the increase. Venue revenues remained flat year-over-year. Total increase in hotel, venue and parking revenue of \$8,605,992 was offset by special events and program revenues and other operating revenues which decreased by \$2,221,394.

Operating Expenses

Total operating expenses increased \$25,626,775 to \$227,601,060 in 2024, from \$201,974,285 in 2023. As discussed above, the increase was mainly due to the recovery from the pandemic, noting a \$4,830,688 increase in hotel expenses representing an 13.8% increase. Venue expenses increased 9.8% to \$64,695,823 in 2024, from \$58,929,696 in 2023 due to increases in food and beverage and janitorial expenses. Destination Marketing Organization (DMO) Expenses (formerly named Visit Houston expenses) increased by \$8,348,277. The majority of the increase is attributable to higher advertising and marketing activity which increased by approximately \$5,300,000 plus an increase in salaries and benefits of approximately \$2,200,000.

The Corporation's operating loss, which includes the noncash charge of depreciation, totaled \$39,806,706 and \$20,564,529 in 2024 and 2023, respectively.

Nonoperating Revenues (Expenses)

Intergovernmental Revenue From Primary Government

In the Consolidation Interlocal Agreement, the City assigns to the Corporation the net available pledged revenues to fund operating expenses, capital expenditures and for any other lawful purpose. The intergovernmental revenue represents the Hotel Occupancy Tax (HOT) and pledged parking revenues remaining after debt service and other debt-related expenses, and the transfer of other remaining Department fund balances.

In 2024, the intergovernmental revenue from the City of Houston (Primary Government) decreased \$8,290,743 to \$89,365,822 from \$97,656,565 in 2023. This decrease was caused by lower HOT and pledged parking revenues and nonrecurring items in FY2023 of approximately \$4.1 million.

Intergovernmental Expenses to Primary Government

In the Consolidation Interlocal Agreement, the Corporation agreed to make certain payments to the City for obligations previously paid directly by the Department. At December 31, 2024 and 2023, these payments totaled \$28,723,504 and \$20,379,685, respectively. Of the current period totals, \$20,896,387 is related to the funding of the arts and the remaining majority of the increase in intergovernmental expenses is attributable to a repayment by HFC to the City.

Economic Factors and Next Year's Budget

The 2025 budget includes increases in operating costs and interest due to the continuing impact of inflation and the accompanying higher interest expenses. Despite this economic landscape, the Corporation's approved 2025 budget reflects a balanced budget with an expectation to borrow for major capital funding. Included in capital projects is the beginning of the George R. Brown Convention Center Expansion. In 2025, the design and enabling work for this expansion will be nearly completed.

The current 2025 forecast includes revenues in excess of pre-pandemic levels with growth expectations expected to carry forward into 2026. Proactive management of major expenses will continue on a go-forward basis with concurrent monitoring of macroeconomic conditions.

Houston First Corporation
(A Component Unit of the City of Houston, Texas)

Statement of Net Position
December 31, 2024

| | |
|--|-----------------------|
| Assets | |
| Current assets: | |
| Cash and cash equivalents | \$ 18,447,707 |
| Accounts receivable, net | 6,189,274 |
| Notes receivable—current | 298,326 |
| Prepaid expenses and other current assets | 4,577,690 |
| Deposits held by others—current | 1,194,883 |
| Lease receivable | 2,395,366 |
| Short-term equity in pooled investments | 67,573,919 |
| Total current assets | 100,677,165 |
| Noncurrent assets: | |
| Notes receivable | 59,142,647 |
| Equity in pooled investments—restricted | 27,454,380 |
| Property plant and equipment—net | 473,690,322 |
| Lease receivable | 50,145,686 |
| Total noncurrent assets | 610,433,035 |
| Total assets | 711,110,200 |
| Deferred outflow of resources: | |
| Deferred amounts of pension | 20,804,030 |
| Deferred amounts from refunding of debt | 2,831,728 |
| Total deferred outflows of resources | 23,635,758 |
| Total assets and deferred outflows of resources | \$ 734,745,958 |
| Liabilities | |
| Current liabilities: | |
| Accounts payable | \$ 31,585,111 |
| Accrued interest | 7,022,310 |
| Accrued expenses | 11,918,537 |
| Due to City of Houston | 13,612,123 |
| Subordinated management fee | 699,136 |
| Current portion of notes payable | 40,068,601 |
| Current portion of lease payable | 2,479,781 |
| Current portion of unearned revenue | 357,417 |
| Total current liabilities | 107,743,016 |
| Long-term liabilities: | |
| Due to City of Houston | 23,264,223 |
| Notes payable | 328,401,794 |
| Unearned revenue | 5,701,513 |
| Net pension liability | 31,265,545 |
| Lease payable | 2,678,751 |
| Total long-term liabilities | 391,311,826 |
| Total liabilities | 499,054,842 |
| Deferred inflow of resources—deferred amounts from lease | 46,231,383 |
| Deferred inflow of resources—deferred amounts from pension | 4,812,113 |
| Total deferred inflows of resources | 51,043,496 |
| Total liabilities and deferred inflows of resources | \$ 550,098,338 |
| Net Position | |
| Net investment in capital assets | \$ 196,005,598 |
| Restricted for debt service | 8,290,184 |
| Restricted—other (Note 2) | 1,194,883 |
| Unrestricted deficit | (20,843,045) |
| Total net position | \$ 184,647,620 |

See notes to financial statements.

Houston First Corporation
(A Component Unit of the City of Houston, Texas)

Statement of Revenues, Expenses and Changes in Net Position
Year Ended December 31, 2024

| | |
|---|---------------------|
| Operating revenues: | |
| Hotel revenues | \$ 109,680,406 |
| Venue revenues | 52,227,022 |
| Parking revenues | 19,965,655 |
| Special events and programs | 2,673,616 |
| Other operating revenues | 3,247,655 |
| Total operating revenues | 187,794,354 |
| Operating costs and expenses: | |
| Hotel expenses | 39,864,101 |
| Venue expenses | 64,695,823 |
| Parking expenses | 11,563,752 |
| DMO expenses | 33,449,269 |
| General administration | 46,043,407 |
| Special events and programs | 2,331,169 |
| Enterprise development | 3,786,679 |
| Depreciation and amortization | 25,866,860 |
| Total operating costs and expenses | 227,601,060 |
| Operating loss | (39,806,706) |
| Nonoperating revenues (expenses): | |
| Intergovernmental revenues from City of Houston | 89,365,822 |
| Intergovernmental expenses—City of Houston | (28,723,504) |
| Interest expense | (17,225,591) |
| Sponsorship expense | (6,981,516) |
| Investment income | 7,324,335 |
| Total nonoperating revenues | 43,759,546 |
| Increase in net position | 3,952,840 |
| Net position at beginning of year | 180,694,780 |
| Net position at end of year | \$ 184,647,620 |

See notes to financial statements.

Houston First Corporation
(A Component Unit of the City of Houston, Texas)

Statement of Cash Flows
Year Ended December 31, 2024

| | |
|--|---------------------|
| Cash flows from operating activities: | |
| Receipts from customers | \$ 186,318,438 |
| Payments to vendors | (125,493,336) |
| Payments to employees | (56,091,715) |
| Net cash provided by operating activities | 4,733,387 |
| Cash flows from noncapital financing activities: | |
| Payments from the City | 89,365,822 |
| Payments to the City | (20,344,321) |
| Payments to sponsorship | (6,981,516) |
| Proceeds from notes receivable | 297,357 |
| Payments for interest | (3,536,339) |
| Net cash provided by noncapital financing activities | 58,801,003 |
| Cash flows from capital and related financing activities: | |
| Payments received from leasing activities | 4,244,152 |
| Payments made on leasing activities | (5,179,202) |
| Payments for interest | (15,956,004) |
| Principal payments on notes payable | (23,525,000) |
| Payments received from deposits held by others | 4,612,740 |
| Acquisition of property, plant and equipment | (21,797,095) |
| Net cash used in capital and related financing activities | (57,600,409) |
| Cash flows from investing activities: | |
| Interest received on investments | 5,415,056 |
| Purchase of investments | (50,585,257) |
| Proceeds from sales and maturities of investments | 34,404,992 |
| Net cash used in investing activities | (10,765,209) |
| Net decrease in cash and cash equivalents | (4,831,228) |
| Cash and cash equivalents at beginning of year | 23,278,935 |
| Cash and cash equivalents at end of year | \$ 18,447,707 |

(Continued)

Houston First Corporation
(A Component Unit of the City of Houston, Texas)

Statement of Cash Flows (Continued)
Year Ended December 31, 2024

| | |
|---|---------------------|
| Reconciliation of operating loss to net cash provided by operating activities: | |
| Operating loss | \$ (39,806,706) |
| Adjustments to reconcile operating loss to net cash provided by operating activities: | |
| Depreciation and amortization | 25,866,860 |
| Leasing activity amortization | (3,088,538) |
| Decrease in deferred inflows—leases | 1,367,781 |
| Decrease in accounts receivable | 2,124,256 |
| Decrease in current prepaid expenses | 732,687 |
| Increase in accounts payable | 12,195,755 |
| (Decrease) in accrued expenses | (2,494,255) |
| (Decrease) in unearned revenue | (511,634) |
| Increase in pension liability | 5,010,591 |
| Increase in deferred outflows—pension | 2,039,817 |
| Increase in deferred inflows—pension | 1,296,773 |
| Net cash provided by operating activities | \$ 4,733,387 |
| Noncash transactions: | |
| Fair market value adjustment related to investment | \$ 320,048 |

See notes to financial statements.

**Houston First Corporation
(A Component Unit of the City of Houston, Texas)**

Notes to Financial Statements

Note 1. Organization

Houston First Corporation, the Corporation or HFC (formerly Houston Convention Center Hotel Corporation (the Hotel Corporation)), a component unit of the City of Houston, Texas (the City), was formed on February 18, 2000, under the provisions of Chapter 431, Subchapter D of the Texas Transportation Corporation Act and Chapter 394, Vernon's Texas Codes Annotated, Local Government Code. The purpose of the Hotel Corporation was to aid and act on behalf of the City in establishing, constructing, improving, enlarging, equipping, repairing, operating or maintaining a 1,200 room convention center hotel in downtown Houston (such hotel to be within 1,000 feet of the George R. Brown Convention Center (the Convention Center)) (the Hotel) and a parking garage (the Parking Garage) for approximately 1,600 vehicles adjacent to the Hotel. The Hotel was completed in 2003 and opened on December 4, 2003.

On June 1, 2011, the Houston City Council approved the consolidation of the City's Convention & Entertainment Facilities Department (the Department) into the Hotel Corporation (the Consolidation), effective July 1, 2011, in order to improve the coordination of the City's convention and entertainment services by bringing various entities responsible for generating and spending City hotel occupancy tax (HOT) revenues under one governing body. In connection with the Consolidation, the Hotel Corporation reconstituted and renamed itself as Houston First Corporation, and the Corporation assumed the primary roles and responsibilities of the Department. To accomplish this, the Hotel Corporation amended its bylaws and articles of incorporation to broaden its authority to accomplish its expanded duties and responsibilities. The Corporation has the authority to exercise all rights and privileges of a Texas nonprofit corporation and, as a governmental unit within the meaning of Chapter 101 of the Texas Civil Practice Remedies Code, its operations are governmental and not proprietary functions. The Corporation is governed by the Board of Directors appointed and approved by the mayor and City Council. The Corporation is a discretely presented component unit of the City (legally separate from the City). There is fiscal dependency by the Corporation on the City.

The Corporation: (a) leases all previously existing Department facilities and Department managed facilities; (b) operates, manages, maintains, develops and redevelops those existing facilities; (c) has been assigned and now administers all of the Department's obligations and responsibilities, as well as its revenue budgeted as part of the Department's budget including, but not limited to, municipal HOT receipts, license fees and concession revenues; and (d) as the City's agent, collects, administers and audits HOT funds in accordance with terms of City ordinances. The City entered into an interlocal agreement with the Corporation (the Consolidation Interlocal Agreement), whereby the Corporation will pay \$1,380,000 for each agreement year to lease all existing Department facilities and Department managed facilities; provided, that, on each adjustment date, the rent described in this clause shall be adjusted to an amount equal to the lesser of: (1) 105% of the rent in effect for the agreement year immediately preceding the adjustment date, or (2) the product of the rent in effect for the agreement year immediately preceding the adjustment date, multiplied by the adjustment factor. The Consolidation Interlocal Agreement's initial term expires on December 31, 2026, but will be extended automatically until June 30, 2041, unless canceled by either party on or before June 30, 2026.

On March 4, 2013, the Corporation formed Houston First Holdings, LLC (HFH), a wholly owned subsidiary of the Corporation, as a special purpose entity for the purpose of owning, holding, selling, leasing, transferring, exchanging, operating, managing and otherwise dealing with the property known as the Hilton Americas-Houston and its parking garage. The subsidiary is included in the financial statements of the Corporation as a blended component unit; accordingly, all intercompany accounts and transactions are eliminated.

**Houston First Corporation
(A Component Unit of the City of Houston, Texas)**

Notes to Financial Statements

Note 1. Organization (Continued)

On June 18, 2014, the Corporation entered into a Services Agreement with the Greater Houston Convention and Visitors Bureau (the Bureau), which engaged the Corporation to provide advertising and promotional programs on behalf of the Bureau at a minimum of the same levels as previously funded by the Corporation to the Bureau. The Services Agreement required the Corporation to amend the Certificate of Formation to increase the number of authorized board members from 11 to 13. The expenses incurred were included in operating expenses as DMO expenses (formerly named Visit Houston expenses).

On January 12, 2023, the Corporation and the Bureau terminated the Agreement and ended the above-mentioned services provided by the Corporation on behalf of the Bureau. As part of the terms and conditions of the Agreement, the Corporation received intellectual property in addition to the Bureau's 100% membership interest in a separate entity, Comicpalooza LLC (CP), a Delaware limited liability company.

On January 6, 2023, the Corporation formed Houston First CP Holdings, LLC (HFCPH), a wholly owned subsidiary of the Corporation, as a special purpose entity for the purpose of owning, holding, selling, leasing, transferring, exchanging, operating, managing and otherwise dealing with the separate entity known as CP. Although the CP and HFCPH are legally separate entities, they are, in substance, part of the Corporation's operations; therefore, they are reported in the financial statements of the Corporation as blended component units and all intercompany accounts and transactions are eliminated.

The HFH and the HFCPH are blended component units as they are related organizations of the Corporation, the primary government. They are legally separate and incorporated into the Corporation's annual report.

The Corporation's component units may be blended or discretely presented component units. A blended component unit functions, for all practical purposes, as an integral part of the primary government.

The following criteria is used to determine if a component unit should be blended: (a) Substantively the same government body and a financial benefit or burden relationship exists; (b) Substantively the same governing body and operational responsibility falls with the primary government; (c) Exclusive service of benefit to the primary government itself rather than its citizens; (d) Total debt of the component unit repayable entirely from resources of the primary government. Condensed financial information of the blended component unit of HFH is presented in footnote 15. The condensed financial information of HFCPH has not been presented due to the insignificant nature of its operations.

Note 2. Summary of Significant Accounting Policies

Basis of accounting: The financial statements of the Corporation have been prepared on the accrual basis of accounting, a flow of economic resources measurement focus. Under the measurement focus, resources are recognized in the period earned and expenses are recognized in the period incurred.

The Corporation defines operating revenues and expenses consistent with the precepts of the Governmental Accounting Standards Board (GASB) Statement No. 9. Generally, receipts collected or due from customers for providing services are considered operating revenues. The payments or amounts due to provide these services are considered operating expenses. All other receipts and payments are considered nonoperating. The significant accounting policies are described below.

Houston First Corporation
(A Component Unit of the City of Houston, Texas)

Notes to Financial Statements

Note 2. Summary of Significant Accounting Policies (Continued)

Cash and cash equivalents: The Corporation defines cash and cash equivalents as cash and investments that are highly liquid, with less than three-month maturities when purchased.

Account receivables: Account receivables are stated at the historical carrying amount net of an allowance for uncollectible accounts. An allowance for uncollectible account receivables has been established based on historical experience and any specific customer collection issues that have been identified. Uncollectible account receivables is written off when a settlement is reached for an amount that is less than the outstanding historical balance or when management has determined that the balance will not be collected. The allowance for doubtful accounts totaled \$2.1 million as of December 31, 2024.

Prepaid expenses: Prepaid expenses include prepaid insurance, interest, and other miscellaneous prepaid expenses. Prepaid insurance is expensed on a straight-line basis over the period of the coverage.

Investments: The Corporation participates in a City investment pool managed internally by City personnel. The Corporation also invests in the Texas Short Term Asset Reserve Program (TexSTAR). TexSTAR was created in April 2003 under the Interlocal Cooperation Act of the State of Texas Article 4413 (32C), Vernon's Texas Civil Statutes, as amended. It is administered by First Southwest Asset Management, Inc. and JPMorgan Chase. TexSTAR is reported in accordance with the GASB Statement No. 79 *Accounting Standards Codification on Accounting and Financial Reporting for Certain Investments for External Investment Pools*. The City's investment funds are administered using a pooling concept, which combines the monies of various City departments for investment purposes (the City's Investment Pools). The Corporation's pro rata share of participation in the City's Investment Pools is displayed in the statement of net position as equity in pooled investments held by the City and are carried at fair value. The fair value adjustment is included as part of investment income. The Corporation is apportioned interest earnings from the City's investment pools based upon the Corporation's relative pro rata share of the applicable investment pool. All of the Corporation's funds in the City's investment pools are restricted for debt service and the TexSTAR investments are unrestricted.

Property, plant and equipment: Property, plant and equipment are recorded at original cost for items purchased. Capital assets are defined as assets with an initial cost of \$1,000 or more for hotel operation and \$5,000 or more for others, and an estimated useful life in excess of one fiscal year. Ordinary maintenance and repairs are charged to expense when incurred. Expenses related to the development of real estate are carried at cost, plus capitalized carrying charges.

Management reviews its long-lived assets for impairment whenever events indicate that the carrying amount of an asset may not be recoverable. If there is an indication of impairment, management prepares an estimate that appropriately reflects the decline in service utility of the asset. The preparation of the estimated impairment is inherently subjective and is based on management's best estimate of assumptions concerning expected future conditions.

Depreciation: Depreciation is provided on a straight-line basis over the estimated useful lives of the depreciable assets ranging from three to 40 years.

Houston First Corporation
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Notes to Financial Statements

Note 2. Summary of Significant Accounting Policies (Continued)

Note receivable: The assets represent financing agreements with the various organizations for the development of facilities within the downtown district of the City of Houston.

Deferred outflows of resources: Deferred outflows of resources represent a consumption of net assets that apply to a future period(s) and so will not be recognized as an outflow of resources (expense) until then. At December 31, 2024, the statement of net position includes deferred outflows of resources related to pensions and debt issuance which resulted in a deferred gain or loss on refunding.

Deferred inflows of resources: Deferred inflows of resources represent an acquisition of net assets that apply to a future period(s) and so will not be recognized as an inflow of resources (revenue) until then. At December 31, 2024, the statement of net position includes deferred inflows of resources related to pensions and leases.

Leases: The Corporation follows GASB Statement No. 87, *Leases*, which defines the Corporation's leasing arrangement as the right to use an underlying asset as a lessor or lessee.

As lessor, the Corporation recognizes a lease receivable and deferred inflow of resources at the beginning of the lease term. The lease receivable is measured using the net present value of future lease payments to be received for the lease term and the deferred inflow of resources is measured at the value of the lease receivable plus any payments received before the lease start date that related to future periods. Periodic payments are reflected as a reduction of the discounted lease and interest revenue for that period. Deferred inflows of resources are recognized as inflows (revenues) on a straight-line basis over the term of each lease.

Re-measurement of lease receivables occurs when there are modifications including, but not limited to, changes in the contract price, lease term and adding or removing an underlying asset to the lease agreements. In the case of a partial or full lease termination, the carrying value of the lease receivable and the related deferred inflow of resources will be reduced and will include a gain or loss for the difference.

As lessee, the Corporation recognizes a lease liability and an intangible right-of-use (ROU) lease asset at the beginning of a lease unless the lease is considered a short-term lease or transfers ownership of the underlying asset. The lease liability and ROU lease assets are measured based on the net present value of the future lease payments at inception using the incremental borrowing rate with consideration for adjustments outlined in the measurement requirements. Remeasurement of a lease liability occurs when there is a change in the lease term and/or other changes that are likely to have a significant impact on the lease liability. The Corporation reduces the lease liability as payments are made and recognize an outflow of resources (for example, expense) for interest on the liability. Payments are allocated first to interest and then to the lease liability.

As a lessee or lessor, the Corporation does not consider variable lease payments in the lease liability or lease receivable calculations, but they are recognized as outflows of resources in the period in which the obligation was incurred.

For lease contracts that are short-term, the Corporation recognizes short-term lease payments as inflows of resources (revenues) or outflows of resources based on the payment provisions of the lease contract. Liabilities are only recognized if payments are received in advance, and receivables are only recognized if payments are received subsequent to the reporting period.

Houston First Corporation
(A Component Unit of the City of Houston, Texas)

Notes to Financial Statements

Note 2. Summary of Significant Accounting Policies (Continued)

Pension: For purpose of measuring the net pension liability, deferred inflows and deferred outflows of resources related to pensions and pension expenses, information about the fiduciary net position of the Houston Municipal Employees' Pension System (HMEPS) and additions to/deductions from HMEPS' fiduciary net position have been determined on the same basis as reported by HMEPS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments held by HMEPS are reported at fair value.

Debt issuance costs/notes payable: Premiums and discounts included in notes payable are amortized as a component of interest expense over the applicable term using the effective-interest method. Debt issuance costs are expensed when incurred.

Unearned revenue: A parcel of land was conveyed to the Corporation by the City for the construction of the Hilton Parking Garage (the Parking Garage), which is attached to the Hotel. The cost of the land was included as unearned revenue at the City's recorded acquisition value of \$3,144,362 at the date of transfer. In addition, the City made a cash payment to the Corporation in the amount of \$10 million, which provides the City the right to use up to one-half of the spaces available in the Parking Garage.

The Corporation recognizes the unearned revenue as garage revenue ratably over the estimated 39-year useful life of the Parking Garage. Amortization of unearned revenues for the year ended December 31, 2024, totaled \$337,035, which is included in parking garage revenues.

Revenue recognition: Service and other sales revenues are recognized when services are rendered or when revenue is earned, net of sales tax.

Intergovernmental revenues from primary government: As part of the Consolidation Interlocal Agreement, the City assigned to the Corporation the net available pledged revenues to pay for operating expenses, capital expenditures and for any other lawful purpose, and they are shown as intergovernmental revenue from Primary Government. The amount of intergovernmental revenue from the City totaled \$89,365,822 for 2024, and represents the net HOT and parking revenues of \$89,293,669 and other reimbursed expenses of \$72,153.

Intergovernmental expenses to primary government: As part of the Consolidation Interlocal Agreement, the Corporation agreed to make certain payments primarily for City obligations to the local arts. On December 31, 2024, the interlocal agreement expenses totaled \$28,723,504 of which approximately \$22,615,000 were related to funding of the arts and approximately \$6,100,000 were related to certain reimbursements to the City.

Income taxes: The Corporation is exempt from federal income tax under Section 115 (1) of the Internal Revenue Code of 1986.

Effective for taxable years beginning on January 1, 2007, the State of Texas enacted the Revised Texas Franchise Tax, which imposes a tax at the entity level. The Corporation is exempt from the Revised Texas Franchise Tax.

Use of estimates in financial statement preparation: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires estimates and assumptions that affect the reported financial statement amounts, as well as disclosures. The Corporation's financial statements include amounts that are based on management's best estimates and judgments. Actual results could differ from those estimates.

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Notes to Financial Statements

Note 2. Summary of Significant Accounting Policies (Continued)

New and adopted accounting pronouncements: In June 2022, the GASB issued Statement No. 100, *Accounting Changes and Error Corrections—Amendment of GASB Statement No. 62*. This Statement prescribes the accounting and financial reporting for: (1) each type of accounting change, and (2) error corrections. This Statement requires that: (a) changes in accounting principles and error corrections be reported retroactively by restating prior periods, (b) changes to or within the financial reporting entity be reported by adjusting beginning balances of the current period, and (c) changes in accounting estimates be reported prospectively by recognizing the change in the current period. The requirements of this Statement are effective for financial statements for reporting periods beginning after June 15, 2023.

In June 2022, the GASB issued Statement No. 101, *Compensated Absences*. This Statement clarifies the recognition and measurement guidance for compensated absences. This Statement requires that liabilities for compensated absences be recognized for: (1) leave that has not been used, and (2) leave that has been used but not yet paid in cash or settled through noncash means. The requirements of this Statement are effective for financial statements for reporting periods beginning after December 15, 2023.

The adoption of these standards did not have a material impact to the basic financial statements.

New accounting pronouncements:

GASB Statement No. 102, *Certain Risk Disclosures*, will provide users of government financial statements with essential information about risks related to a government's vulnerabilities due to certain concentrations or constraints. The requirements of this Statement are effective for fiscal years beginning after June 15, 2024, and all reporting periods thereafter. This Statement will be effective for the Corporation beginning with its fiscal year ending December 31, 2025.

GASB Statement No. 103, *Financial Reporting Model Improvements*, will improve key components of the financial reporting model to enhance its effectiveness in providing information that is essential for decision making and assessing a government's accountability. This Statement also addresses certain application issues. The requirements of this Statement are effective for fiscal year beginning after June 15, 2025, and all reporting periods thereafter. This Statement will be effective for the Corporation beginning with its fiscal year ending December 31, 2026.

GASB Statement No. 104, *Disclosure of Certain Capital Assets*, will requires certain types of capital assets to be disclosed separately in the capital assets note disclosures required by Statement 34 and the lease assets recognized in accordance with Statement No. 87, *Leases*, and intangible right to use assets recognized in accordance with Statement No. 94, *Public-Private and Public-Public Partnerships and Availability Payment Arrangements*. Subscription assets recognized in accordance with Statement No. 96, *Subscription-Based Information Technology Arrangements*, also should be separately disclosed. In addition, this Statement requires intangible assets other than those three types to be disclosed separately by major class. The requirements of this Statement are effective for fiscal years beginning after June 15, 2025, and all reporting periods thereafter.

The Corporation is evaluating the impact that adoption of these new GASB Statements will have on its financial position, results of operations and cash flow.

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Notes to Financial Statements

Note 3. Cash and Cash Equivalents

The Corporation's cash and cash equivalents balance of \$18,447,707 as of December 31, 2024, are maintained in cash, demand accounts, escrow and money market mutual funds. The accounts that comprise this balance are described below:

| | |
|----------------|----------------------|
| Demand deposit | \$ 3,754,548 |
| Money market | 14,624,659 |
| Cash on hand | 68,500 |
| | <u>\$ 18,447,707</u> |

Note 4. Equity in Pooled Investments

The demand deposit accounts are either fully collateralized by the depository institution primarily in direct obligations of the U.S. government or its agencies or insured by the Federal Deposit Insurance Corporation (FDIC). The money market accounts are the sweep balance of two of the demand deposit accounts with a balance of \$14,624,659. The accounts are held with a mutual fund managed by Bank of America and invests primarily in direct obligations of the U.S. government or its agencies. There are deposits held by others, as required escrow reserves with Equitable Financial Life Insurance Company (Equitable Financial) as described at Note 9, and included in the statement of net position totaled \$1,194,883, which is not collateralized for amounts in excess of FDIC limit.

Short-term equity in pooled investments: As of December 31, 2024, the Corporation's pooled investments included \$67,573,919, invested in the TexSTAR. TexSTAR was created in April 2003, under the Interlocal Cooperation Act of the State of Texas Article 4413 (32C), Vernon's Texas Civil Statutes, as amended. It is administered by First Southwest Asset Management, Inc. and JPMorgan Chase. The TexSTAR investment pool's investments are not evidenced by securities that exist in physical or book entry form and, accordingly, do not have custodial risk.

As with all the investment pools, funds are readily available to support daily cash requirements while maintaining yields slightly higher than standard bank deposit accounts.

Equity in pooled investments—restricted: The City issued bonds in 2001, 2011, 2012, 2014, 2015, 2017 and 2019, a portion of which was for the benefit of the Corporation to fund construction, interest and operating expenses incurred during the construction of the Hotel, the Convention District Projects as well as the Development and Funding Agreement discussed in Note 6. Certain proceeds were designated as debt service reserve funds to be used by the Corporation to service the debt during the initial months of the Hotel's operations and during periods of decreased operational liquidity. In addition, the Corporation makes monthly payments to the City to fund the semiannual bond payments made by the City. These funds are restricted as debt service funds. All the above-referenced funds are held in the City's investment pools. The balance of such account at December 31, 2024, totaled \$27,454,380.

The City of Houston Investment Pool consists of U.S. Treasury Notes, Agency Notes, Municipal Bonds, Commercial Paper, Certificates of Deposits, Money Market Funds and Mortgaged Backed Securities. Certain investments of the Corporation are commingled in this pool to gain operational efficiency. The City of Houston included the required risk disclosures for its Internal Investment Pool as part of the City's Annual Comprehensive Financial Report which is available on the City's website.

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Notes to Financial Statements

Note 4. Equity in Pooled Investments (Continued)

As of December 31, 2024, the Corporation's exposure to interest rate risk as measured by the segmented time distribution by investment type is summarized below:

| | Total | Investment Maturities in Years | |
|---------|---------------|--------------------------------|------|
| | | Less Than 1 | 1-5 |
| TexSTAR | \$ 67,573,919 | \$ 67,573,919 | \$ - |
| Total | \$ 67,573,919 | \$ 67,573,919 | \$ - |

The Corporation's exposure to credit risk at December 31, 2024, is presented below by investment category as rated by Standard & Poor's:

| | Total | Rating |
|------------------------|---------------|---------------------------|
| TexSTAR | \$ 67,573,919 | AAAm by Standard & Poor's |
| Total investment pools | \$ 67,573,919 | |

Fair value measurements: The Corporation is required to disclose the fair value level of its investments within the fair value hierarchy established by GASB Statement No. 72. In the fair value hierarchy, there are three levels:

Level 1: Inputs that are quoted prices (unadjusted) for identical assets or liabilities in active markets that a government can access at the measurement date.

Level 2: Inputs (other than quoted prices included within level one) that are observable for an asset or liability, either directly or indirectly.

Level 3: Unobservable inputs for an asset or liability.

The Corporation invests in both the City's general pool and the TexSTAR investment pool. The City general pool investment is a Level 2 investment. Debt securities classified in Level 2 of the fair value hierarchy are valued using a matrix pricing technique provided by third-party custodians. Matrix pricing is used to value securities based on the securities' relationship to benchmark quoted prices. Investments measured at net asset value do not have terms or conditions for redemptions or commitments for additional funding.

TexSTAR is reported at fair value using the net asset value. Under this method, fixed income securities are valued each day by independent or affiliated commercial pricing services or third-party broker dealers. When sufficient market activity exists, the pricing services, or broker dealers may utilize a market-based approach through which quotes from market makers are used to determine the fair value. In instances where sufficient market activity may not exist or is limited, the broker dealers or pricing services also utilize proprietary valuation models which may consider market transactions in comparable securities and the various relationships between securities in determining value and/or market characteristics, such as benchmark yield curves, option adjusted spreads, credit spreads, estimated default rates, coupon rates, anticipated timing of principal repayments, underlying collateral and other unique security features in order to estimate the relevant cash flows, which are then discounted to calculate the fair values.

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Notes to Financial Statements

Note 5. Deposits Held By Others

As discussed in Note 9, the Corporation closed a \$115,000,000 refinancing agreement with Equitable Financial Life Insurance Company, which is secured by certain right, title and interest in, to and under the Parking Operations and Management Services Agreement (Garage Management Agreement with the Hilton property). In consideration of the refinancing agreement, it required the Corporation to fund certain reserves to be held with their agent. These reserves represent debt service reserve, the subordinated management fee, and the deferred fee from hotel operator, as discussed in Note 9, and a reserve for furniture, fixtures and equipment replacement as well as renewal. As of December 31, 2024, the deposits held by others included in the statement of net position totaled \$1,194,883.

Note 6. Notes Receivable

Development and Funding Agreement: On April 9, 2013, the Corporation entered into a Development and Funding Agreement with the Houston Center Hotel, LLC (Hotel Owner), for the development of an approximately 1,000-room new hotel facility located on the north end of the Convention Center. The Development and Funding Agreement called for the Corporation to purchase and convey the hotel site land to the Hotel Owner and, subject to certain benchmarks, loaned \$27 million to the Hotel Owner. The purchase price of the hotel site land and other closing costs totaled \$32,153,221. The Hotel Owner was obligated to: (a) design, construct, operate and maintain the hotel facility, and (b) reimburse the Corporation annually for the hotel site land and the loan commencing on January 5 of the year following the opening of the hotel facility.

The total receivable from the Hotel Owner to the Corporation was \$57,136,102 as of December 31, 2024, with \$250,000, reported in current other assets in the statement of net position. The note does not bear interest.

Buffalo Bayou Partnership: The Corporation entered into an earnest money contract (the Contract) with Buffalo Bayou Partnership (the Seller). The Seller agreed to sell to the Corporation certain real estate that called for all building and improvements on the property to be modified in accordance with the Contract. Prior to closing, the Seller agreed to receive, and the Corporation agreed to advance the purchase price to construct, restore and rehabilitate the improvements located on the land. On September 17, 2018, the Corporation paid the purchase price of \$2,499,765 to allow the Seller to complete the design and construction of the Project. The Seller did not complete the improvements. Accordingly, the Corporation and the Seller agreed to execute a termination agreement of the Contract which included a repayment of the purchase price paid. The total remaining balance as of December 31, 2024, is \$2,304,871.

Houston First Corporation
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Notes to Financial Statements

Note 6. Notes Receivable (Continued)

The scheduled payments on the above two loans are as follows:

| | Total Payments |
|---------------------------|----------------------|
| Years ending December 31: | |
| 2025 | \$ 298,326 |
| 2026 | 299,289 |
| 2027 | 550,284 |
| 2028 | 551,298 |
| 2029 | 552,333 |
| 2030-2034 | 2,772,447 |
| 2035-2039 | 6,301,076 |
| 2040-2044 | 7,832,712 |
| 2045-2049 | 7,867,673 |
| 2050-2054 | 9,406,308 |
| 2055-2059 | 10,425,458 |
| 2060-2064 | 10,000,000 |
| 2065-2069 | 2,583,769 |
| | <u>\$ 59,440,973</u> |

Note 7. Property, Plant and Equipment—Net

The changes in the Corporation's property, plant and equipment for the year ended December 31, 2024, were as follows:

| | December 31, 2023 | Additions | Reclassifications | Retirements | December 31, 2024 |
|---|-----------------------|---------------------|---------------------|-------------|-----------------------|
| Property, plant and equipment not subject to depreciation: | | | | | |
| Land | \$ 14,824,298 | \$ - | \$ - | \$ - | \$ 14,824,298 |
| Work in process | 11,538,759 | 13,660,251 | (10,104,857) | - | 15,094,153 |
| Total property, plant and equipment not subject to depreciation | <u>26,363,057</u> | <u>13,660,251</u> | <u>(10,104,857)</u> | <u>-</u> | <u>29,918,451</u> |
| Property, plant and equipment subject to depreciation: | | | | | |
| Buildings | 637,268,941 | 9,282,116 | 6,973,919 | - | 653,524,976 |
| Furnishings and equipment | 49,351,991 | 3,869,836 | 3,130,938 | - | 56,352,765 |
| Lease equipment | 548,598 | - | - | - | 548,598 |
| Lease real estate | 16,252,603 | - | - | - | 16,252,603 |
| Total property, plant and equipment subject to depreciation | <u>703,422,133</u> | <u>13,151,952</u> | <u>10,104,857</u> | <u>-</u> | <u>726,678,942</u> |
| Less accumulated depreciation for: | | | | | |
| Hotel and garage buildings | (206,139,564) | (20,678,324) | - | - | (226,817,888) |
| Furnishings and equipment | (41,285,714) | (2,775,436) | - | - | (44,061,150) |
| Leased equipment | (327,732) | (91,300) | - | - | (419,032) |
| Leased real estate | (9,287,201) | (2,321,800) | - | - | (11,609,001) |
| Total accumulated depreciation and amortization | <u>(257,040,211)</u> | <u>(25,866,860)</u> | <u>-</u> | <u>-</u> | <u>(282,907,071)</u> |
| Total property, plant and equipment, net | <u>\$ 472,744,979</u> | <u>\$ 945,343</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 473,690,322</u> |

Houston First Corporation
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Notes to Financial Statements

Note 8. Due to City of Houston

In March 2022, the Houston Municipal Employees' Pension System (HMEPS) and the City of Houston entered into a settlement agreement which required additional funding of HMEPS by the City of Houston. The impact of the settlement agreement resulted in the pension plan benefit provisions of HMEPS being adopted by the Corporation in FY2022. The adoption of benefits resulted in a liability of approximately \$16 million attributable to the Corporation and which is presented as due to City of Houston on the statement of net position. The Corporation also has a balance of approximately \$13.9 million as due to the City for other activity under the intergovernmental agreement with the City. The Corporation also accrued for approximately \$7.0 million due to the City of Houston for certain reimbursements.

Note 9. Long-Term Debt

The Corporation's notes payable and related premium for the year ended December 31, 2024, were as follows:

| | December 31, 2023 | Retirements/ Amortization | Additions | December 31, 2024 | Current Portion |
|-------------------------------------|-----------------------|------------------------------|-------------|-----------------------|----------------------|
| Notes payable: | | | | | |
| Notes payable—City of Houston | \$ 264,005,000 | \$ (23,525,000) | \$ - | \$ 240,480,000 | \$ 36,295,000 |
| Premium—net of discount | 16,063,516 | (3,073,121) | - | 12,990,395 | 3,773,601 |
| Total notes payable—City of Houston | 280,068,516 | (26,598,121) | - | 253,470,395 | 40,068,601 |
| Note payable—Equitable Financial | 115,000,000 | - | - | 115,000,000 | - |
| Lease liabilities | 7,591,032 | (2,432,500) | - | 5,158,532 | 2,479,781 |
| Total long-term liabilities | <u>\$ 402,659,548</u> | <u>\$ (29,030,621)</u> | <u>\$ -</u> | <u>\$ 373,628,927</u> | <u>\$ 42,548,382</u> |

Payment of the Corporation's notes payable to the City is based on the amortization of the City hotel allocated bonds and HFC allocated bonds.

Scheduled principal and interest payments on debt are summarized as follows:

| Years ending December 31: | Notes Payable—City of Houston | | | Notes Payable—Equitable Financial | | |
|---------------------------|-------------------------------|----------------------|-----------------------|-----------------------------------|----------------------|-----------------------|
| | Principal | Interest | Total | Principal | Interest | Total |
| 2025 | \$ 36,295,000 | \$ 10,033,465 | \$ 46,328,465 | \$ - | \$ 7,475,000 | \$ 7,475,000 |
| 2026 | 22,010,000 | 9,182,585 | 31,192,585 | - | 7,475,000 | 7,475,000 |
| 2027 | 22,055,000 | 8,319,325 | 30,374,325 | - | 7,475,000 | 7,475,000 |
| 2028 | 18,280,000 | 7,655,910 | 25,935,910 | - | 7,475,000 | 7,475,000 |
| 2029 | 20,925,000 | 7,332,075 | 28,257,075 | - | 7,475,000 | 7,475,000 |
| 2030-2034 | 82,975,000 | 20,872,245 | 103,847,245 | 115,000,000 | 7,475,000 | 122,475,000 |
| 2035-2039 | 28,875,000 | 5,488,250 | 34,363,250 | - | - | - |
| 2040-2044 | 9,065,000 | 1,134,250 | 10,199,250 | - | - | - |
| | <u>\$ 240,480,000</u> | <u>\$ 70,018,105</u> | <u>\$ 310,498,105</u> | <u>\$ 115,000,000</u> | <u>\$ 44,850,000</u> | <u>\$ 159,850,000</u> |

On June 1, 2023, the Corporation executed a refinancing agreement with Equitable Financial Life Insurance Company (the Lender) in the amount of \$115 million which is secured by certain right, title and interest in, to and under the Parking Operations and Management Services Agreement (Garage Management Agreement). Upon the occurrence of an event of default, the Lender shall have the Corporation's rights and interest with respect to the Garage Management Agreement. The new loan converted the previous variable rate VALIC note payable into a stated fixed rate of 6.5% note and will mature over the next 71 months with the option to pay down a portion of the outstanding balance prior to maturity. The outstanding balance as of December 31, 2024, is \$115,000,000.

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Notes to Financial Statements

Note 9. Long-Term Debt (Continued)

In August 2014, the City issued \$73,725,000 of Convention & Entertainment Facilities Department HOT and Special Revenue Refunding Bonds, Series 2014. This issue included \$52,195,000 of Serial Bonds with stated interest rates between 2% and 5% maturing in various amounts from 2015 to 2032, and \$21,530,000 of Term Bonds with stated interest rates of 5% maturing in various amounts from 2033 to 2039. The true interest cost was 4%. Proceeds were used to: (a) refund the City's Outstanding Convention & Entertainment Facilities Department HOT and Special Revenue Refunding Bonds, Series 2012, (b) finance certain project costs and (c) pay the costs of issuance of the bonds. Net present value savings totaled \$4.6 million or 11% of the refunded bonds. The outstanding balance as of December 31, 2024, is \$64,465,000.

On March 19, 2015, the City issued \$132,590,000 of Convention & Entertainment Facilities Department HOT and Special Revenue Refunding Bonds, Series 2015. This issue included \$99,620,000 Serial Bonds with stated interest rates between 2% and 5% maturing in various amounts from 2015 to 2035, and \$32,970,000 of Term Bonds with stated interest rates between 4.0% and 5.0% maturing in various amounts from 2035 to 2044. The true interest cost was 3.3%. Proceeds were used to: (a) refund a portion of the City's outstanding Convention & Entertainment Facilities Department HOT and Special Revenue Refunding Bonds, Series 2011, (b) refund outstanding commercial paper, (c) finance certain project costs, and (d) pay the costs of issuance of the bonds. Of the \$132,590,000, the City loaned the Corporation \$99,620,000. The outstanding balance as of December 31, 2024, is \$61,450,000.

On November 16, 2017, the City issued \$12,030,000 of Convention & Entertainment Facilities Department HOT and Special Revenue Refunding Bonds, Series 2017. This issue has a stated interest rate of 2.55% maturing in 2033. Proceeds were used to refund the City's outstanding Convention & Entertainment Facilities Department HOT and Special Revenue Refunding Bonds, Series 2011B. Net present value savings totaled \$1.9 million or 16.5% of the refunded bonds. The outstanding balance as of December 31, 2024, is \$6,865,000.

On November 16, 2017, the City issued \$75,000,000 of Convention & Entertainment Facilities Subordinate Lien HOT and Parking Revenue Flexible Rate Notes, Series A (Credit Facility Series A). The Corporation used the available Credit Facility Series A. The tax-exempt variable rate is equal to 65.01% of the U.S. Secured Overnight Financing Rate (SOFR), plus 0.69%. The outstanding balance as of December 31, 2024, is \$15,000,000.

On April 9, 2019, the City issued \$106,320,000 of Convention & Entertainment Facilities Department HOT and Special Revenue and Refunding Bonds, Series 2019. This issue has a stated interest rates of 4% and 5% maturing in 2036. Proceeds were used to: (a) refund the City's outstanding Convention & Entertainment Facilities Department HOT and Special Revenue Refunding Bonds, Series 2001 C-1 and 2001 C-2, (b) finance certain Hurricane Harvey related project costs, and (c) pay the costs of issuance of the bonds. Net present value savings totaled \$5.6 million or 8% of the refunded bonds. The outstanding balance as of December 31, 2024, is \$63,200,000.

On May 3, 2019, the City loaned the Corporation \$12,500,000, which was used to help finance project costs related to Hurricane Harvey. The notes bear interest at the rate equal to: (a) the rate of the City's commercial paper program or other debt instrument issued by the City, or (b) the rate equal to the interest earned on pool cash depending on how the City funds the notes. The interest rate on the note was 2.134% on December 31, 2019, and the note matures on September 1, 2030. The outstanding balance as of December 31, 2024, is \$12,500,000.

Houston First Corporation
(A Component Unit of the City of Houston, Texas)

Notes to Financial Statements

Note 9. Long-Term Debt (Continued)

On December 12, 2019, the City loaned the Corporation an additional \$8,900,000, to finance project costs related to Hurricane Harvey. Interest will accrue based on the rate received on the City's commercial paper Series E line, which was 2.13% at December 31, 2024. The note matured on March 1, 2024. There was no outstanding balance as of December 31, 2024.

In March and July of 2021, the City loaned the Corporation \$10,000,000 and \$10,000,000, respectively, which was used to help finance project costs related to Hurricane Harvey. The notes bear interest at the rate equal to: (a) the rate of the City's commercial paper program or other debt instrument issued by the City, or (b) the rate equal to the interest earned on pool cash depending on how the City funds the notes. The interest rate on the note was 1.340% on March 1, 2021, and the note matures on September 1, 2027. The outstanding balance as of December 31, 2024 is \$17,000,000.

Of the total \$240 million notes payable to the City (excluding the premium balance), \$195,980,000 of the principal balance relates to the City's fixed rate bonds and carries interest rates ranging from 2% to 5%; \$15,000,000 related to the flexible rate notes and the remaining \$29,500,000 related to the notes from the City. Interest presented on the above payment schedule is calculated on the stated interest rate on the fixed-rate bonds and the interest rate on the variable rate notes as of December 31, 2024. The Notes payable to the City contain a provision that in the event of default, outstanding amounts are due immediately.

Note 10. Commitments and Contingencies

Hotel Management Agreement: The Corporation entered into a hotel management agreement (the Management Agreement) on March 21, 2001, with the Hilton Hotels Corporation (the Hotel Operator). The Management Agreement had a 15-year term and commenced with the opening of the Hotel. On October 1, 2014, the Corporation executed another Management Agreement (the Termination Agreement) to terminate the Management Agreement described above and executed a new Management Agreement (the New Management Agreement) with the Hotel Operator for the Hilton, with an effective date of January 1, 2014. In connection with the Termination Agreement, the Hotel Operator released the Corporation from repayment of the unamortized inducement fee from the original agreement, and the Corporation disbursed the accrued subordinated management fee. The New Management Agreement is effective for 15 years and consistent with the original Management Agreement. The New Management Agreement provides for a base management fee of \$1,900,000 and a subordinated management fee of \$850,000 (collectively referred to as the Management Fees).

The Management Fees adjust annually based on the percentage change in the competitive sets prior 12-month revenue per available room with the base fee to commence adjustment, effective January 1, 2015, and the subordinate fee to commence adjustment, effective January 1, 2017. The subordinate fee is also subject to sufficient operating cash flows (as defined) and any unpaid subordinate fees will accrue. Upon termination of the new management agreement, any unpaid subordinated fees will be due and payable.

Litigation: As of December 31, 2024, the Corporation is or may be involved in various contract disputes as its related to construction projects and other matters. Based on the status of the disputes and the information available, the Corporation believes that a liability has not been incurred as of the date of the financial statements.

The Corporation believes it has substantial defenses against these disputes and the resolution of these matters will not have a material adverse effect on its financial statements.

Houston First Corporation
(A Component Unit of the City of Houston, Texas)

Notes to Financial Statements

Note 10. Commitments and Contingencies (Continued)

The Corporation is a defendant in various pending lawsuits arising out of the conduct of its business. Management does not believe that the outcome of any of these matters will have a material adverse effect on the Corporation's financial position, results of operations or cash flows.

Note 11. Risk Management

As the owner of the Hotel operated as the Hilton, and as a local government corporation, the Corporation maintains, or has maintained on its behalf, various policies, and/or insurance programs to cover the various risks of loss to which it is exposed. Through commercial policies, the following coverages have been secured: property, general liability, umbrella liability, auto and theft. In lieu of a workers' compensation policy, the Hilton has procured a nonsubscriber program administered by a third-party administrator. Due to the division of responsibilities, the Corporation maintains separate policies for directors and officers, employment practices liability, crime and property.

Note 12. Convention Services Agreements

The Corporation has agreements with various hotels which require temporary rebate of a portion or all of their HOT. The purpose of these agreements is to encourage the development of hotels in the City's central business district, promote local economic development and stimulate business and commerce. These agreements vary based on the hotel's proximity to the Convention Center and other criteria determined by the Corporation. The agreements require room blocks which grants the Corporation access to a specified number of room nights for use with city-wide events.

The agreement with Hampton Inn Homewood Suites requires that 100% of HOT paid be rebated. The hotel has agreed to provide HFC with room blocks for various events in exchange for the agreement. The agreement with Hampton Inn Homewood Suites was valid until April 1, 2023. The agreements with Aloft Houston Downtown, LeMeridian and The Laura require 50% of HOT paid be rebated. The agreements with Aloft Houston Downtown, LeMeridian and The Laura Hotel have expired or will expire on December 1, 2023, October 1, 2032, and October 1, 2024, respectively. The Corporation has not extended the terms of the expired agreements.

The Corporation paid the following under the aforementioned agreements. Such amounts are included in venue expenses for the year ended December 31, 2024.

| | |
|-----------------------------|-------------------|
| Hampton Inn Homewood Suites | \$ 249,410 |
| LeMeridian | 328,992 |
| Total | <u>\$ 578,402</u> |

Note 13. Leases

As lessor: The Corporation leases retail, office, rehearsal, and equipment space in its managed facilities to others. The majority of these facilities are subleased from the City of Houston. These leases have various terms with payments required monthly, semiannually or annually. In addition to the above payments, the Corporation receives variable payments for common area maintenance, percentage of sales, pro rata operating expenses and various utility reimbursements associated with the spaces that are not included in the measurement of the lease receivable.

Houston First Corporation
(A Component Unit of the City of Houston, Texas)

Notes to Financial Statements

Note 13. Leases (Continued)

The total amount of inflows of resources recognized for the year ended December 31, 2024, is as follows:

| | Inflows |
|-----------------|--------------|
| Lease revenue | \$ 3,088,538 |
| Interest income | 1,834,467 |

The Corporation did not have any revenue associated with residual value guarantees or termination penalties.

Below is a schedule of future payments that are included in the measurement of the lease receivable:

| | Principal | Interest | Total |
|---------------------------|----------------------|----------------------|----------------------|
| Years ending December 31: | | | |
| 2025 | \$ 2,395,366 | \$ 1,749,933 | \$ 4,145,299 |
| 2026 | 2,349,523 | 1,663,885 | 4,013,408 |
| 2027 | 2,253,753 | 1,580,766 | 3,834,519 |
| 2028 | 2,230,712 | 1,504,412 | 3,735,124 |
| 2029 | 2,400,313 | 1,426,214 | 3,826,527 |
| 2030-2034 | 13,793,739 | 5,809,223 | 19,602,962 |
| 2035-2039 | 15,464,971 | 3,236,935 | 18,701,906 |
| 2040-2044 | 8,270,256 | 1,248,396 | 9,518,652 |
| 2045-2049 | 3,239,674 | 179,301 | 3,418,975 |
| 2050-2051 | 142,744 | 7,256 | 150,000 |
| Total | <u>\$ 52,541,051</u> | <u>\$ 18,406,321</u> | <u>\$ 70,947,372</u> |

As lessee: The Corporation leases facilities and equipment from others. These leases have various terms during which they require monthly or annual payments. The leases range from 3 to 6 years and have an interest rate ranging from 1.8% to 6.5%.

The Corporation did not have other payments attributable to residual value guarantees or termination penalties not previously included in the measurement of the lease liability. As of December 31, 2024, the principal and interest requirements to maturity for the lease liability are as follows:

| | Principal | Interest | Total |
|---------------------------|---------------------|-------------------|---------------------|
| Years ending December 31: | | | |
| 2025 | \$ 2,479,781 | \$ 176,093 | \$ 2,655,874 |
| 2026 | 2,648,038 | 83,908 | 2,731,946 |
| 2027 | 29,468 | 752 | 30,220 |
| 2028 | 1,245 | 21 | 1,266 |
| Total | <u>\$ 5,158,532</u> | <u>\$ 260,774</u> | <u>\$ 5,419,306</u> |

**Houston First Corporation
(A Component Unit of the City of Houston, Texas)**

Notes to Financial Statements

Note 14. Pension

As a component unit of the City of Houston, the Corporation participates in the Houston Municipal Employees' Pension System (HMEPS or the Plan). The participation in the Plan, which publishes separate financial statements, was effective during FY2022. The participation requires the Corporation to report a proportionate share of the net pension liability. The proportionate share of the Corporation increased from 1.61% to 2.15% as of December 31, 2024, and was determined based on the annual required employer contributions which were in effect during the year. The change in the proportionate share was the result of the extension of pension benefits to (participation in HMEPS) the Corporation's employees for the first time in 2022. A complete copy of the summary plan description and the stand-alone financial reports can be obtained from HMEPS at 1201 Louisiana St., Suite 900, Houston, Texas 77002-5608 or via <https://hmepps.org/>.

As outlined below, the summarized impact of the extension of pension benefits is as follows:

- Net pension liability for its proportionate share of \$31.2 million
- Deferred Outflow of resources of \$20.8 million
- Deferred Inflow of resources of \$4.8 million
- Pension expenses of \$13 million

Plan description: HMEPS is a single employer, defined benefit pension plan, which covers all eligible municipal employees of the City, including all employees of Houston First Corporation. HMEPS was created under Chapter 358, Acts of the 48th Texas Legislature, Regular Session, 1943 (Article 6243g, Vernon's Texas Civil Statutes) and reenacted and continued under HB1573, 77th Texas Legislature, Article 6243h, Vernon's Texas Civil Statutes, (the Pension Statute) as amended. An independent Board of Trustees administers the Plan. The fiscal year of HMEPS ends June 30. In this Financial Report, the Corporation reports separately from the City and is required to report as a cost-sharing plan since the Corporation is allocated a proportionate share of the net pension liability (NPL). The schedules of Net Pension Liability, Pension Expense and Deferred Outflows and Inflows of Resources show the Corporation's cost share of the City's plan.

Benefits provided: HMEPS includes three contributory groups, groups A, B, and D, and provides for service-connected disability and death benefits to eligible members and surviving spouse and/or dependents, with no age or service eligibility requirements. Pension benefits are based on a participant's average monthly salary and years of credited service, as defined in the Pension Statute. Pension benefits are adjusted annually for a fixed cost of living adjustment of between 0% and 2% depending on investment returns. The maximum pension benefit is 90% of the participant's average monthly salary. As defined by the Plan, pension benefits are increased annually by a Cost-of-Living Adjustment (COLA) except for Group D members who terminated employment prior to July 1, 2017, who do not receive COLAs. A Deferred Retirement Option Plan (DROP) is available to eligible members.

Employees covered by benefit terms: In March 2022, employees of the Corporation were determined to be eligible to participate in the Plan based on a settlement agreement between the City and HMEPS. Under the Plan, participant's eligibility is based on the hire date by the City of Houston or the Corporation. Employees hired on or after January 1, 2008, automatically become members of Group D with normal retirement eligibility at age 62 with five years or credited service with the option to elect an early reduced retirement benefit.

Houston First Corporation
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Notes to Financial Statements

Note 14. Pension (Continued)

A former participant in the Plan who is rehired as an employee of the Corporation on or after January 1, 2008, is a member of the group in which the employee participated at the time of the employee's immediately preceding separation from service. For those participants in Group A and Group B employed effective January 1, 2005, a participant who terminates employment with the Corporation is eligible for a normal retirement pension beginning on the member's effective retirement date after the date the member completes at least five years of credited service and attains:

- 62 years of age, or
- A combination of years of age and years of credited service, including parts of years, the sum of which equals the number 75, provided the participant is at least 50 years of age, or
- Any combination of age and credited service that when added together equal 70 or more, provided that the member, prior to January 1, 2005, completed at least five years of credited service and attained a combination of age and credited service that when added together equal 68 or more.

Contributions: Employer and employee obligation to contribute, as well as employee contribution rates, are included in the Plan. The contribution rates for employees in the HMEPS are either 8%, 4% or 3% for Group A, B and D participants, respectively. HFC's annual required contributions to the Plan were approximately \$4.6 million for the year ended December 31, 2024, of which approximately \$0.9 million is in accounts payable.

The HMEPS annual required contributions are determined in accordance with the Pension Plan as amended and consist of: (a) an actuarially determined percentage of payroll multiplied by actual payroll, and (b) a fixed dollar amount which is based on the Unfunded Actuarial Accrued Liability as of July 1, 2016, amortized over 30 years beginning July 1, 2017. The Corporation's required contribution rate was an annual fixed dollar amount of approximately \$1.5 million plus 8.48% of payroll for the period from January 1 through June 30, 2024, and 8.51% of payroll for the period from July 1 through December 31, 2024.

Actuarial assumptions: The net pension liability as of June 30, 2023, was determined by an actuarial valuation as of July 1, 2022, and rolled-forward using generally accepted actuarial principles. The last experience study was performed in 2020. The following are the actuarial assumptions used to determine the total pension liability:

| | |
|-------------------------------|---|
| Inflation | 2.25% |
| Salary changes | 3.25% to 5.5% including inflation |
| Investment rate of return | 7.00% |
| Actuarial cost method | Entry Age Normal Cost |
| Amortization method | Level Percent of Payroll, Open |
| Remaining amortization period | 24 Years |
| Asset valuation method | 5-year smoothed market, direct offset of deferred gains and losses |
| Mortality assumption | PUB-2010 table, amount weighted, below-median income, with a 2-year set forward. The rates are then projected on a fully generational basis by the long-term rates of improvement of scale MP-2020. |

Houston First Corporation
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Notes to Financial Statements

Note 14. Pension (Continued)

Long-term expected rate of return: The long-term expected rate of return on the investment was supported using a building-block method in which best-estimate ranges of expected future real rates of return (expected return, net of pension plan investment expenses and inflation) are developed for each major asset class. These ranges combine to produce the long-term expected rate of return by weighing the expected future real rates of return by the target asset allocation percentage and by adding expected inflation.

Best estimate of arithmetic rates of return for each major asset class included in the pension plan's target asset allocation are as follows for June 30, 2024:

| Asset Class | Target Allocation | Long-Term Expected Rate of Return |
|---------------------|-------------------|-----------------------------------|
| Cash and short-term | - % | 3.65 % |
| Domestic equity | 28.00 | 6.75 |
| Fixed income | 10.00 | 5.10 |
| Aggregate bonds | - | - |
| Inflation linked | 20.00 | 7.73 |
| Private equity | 17.00 | 9.60 |
| Private debt | 12.50 | 8.20 |
| Real estate | 12.50 | 7.95 |
| | <u>100.0 %</u> | |

Pension expense: For the year ended June 30, 2024, the Corporation's proportionate share recognized as pension expense is \$13 million net of approximately \$2.4 million contributions subsequent to the measurement date.

Deferred outflows and inflows of resources: At December 31, 2024, the Corporation reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

| | Deferred Outflows of Resources | Deferred Inflows of Resources |
|--|--------------------------------|-------------------------------|
| Differences between expected and actual experience | \$ 176,706 | \$ (89,234) |
| Change in assumptions | - | (129,843) |
| Net difference between projected and actual earnings on pension plan investments | - | (4,593,036) |
| Change in proportion | 18,143,467 | - |
| Subsequent contribution | 2,483,857 | - |
| Total | <u>\$ 20,804,030</u> | <u>\$ (4,812,113)</u> |

Houston First Corporation
(A Component Unit of the City of Houston, Texas)

Notes to Financial Statements

Note 14. Pension (Continued)

For the year ended December 31, 2024, the Corporation recognized an adjustment to pension expense of \$2.4 million resulting from the Corporation's contributions subsequent to the measurement date, which will be recognized as a reduction of the net pension liability in the next fiscal year. Net deferred outflows resulting from the difference between projected and actual earnings on pension plan investments will be recognized in pension expense over five years as of the beginning of each measurement period. Other deferred inflows and outflows are being amortized over a closed period equal to the average of the expected service lives of all employees as of the beginning of the measurement period.

Amounts reported as deferred outflows of resources and deferred inflows of resources for the year ended December 31, 2024, will be recognized as a component of future pension expense as follows:

Years ending June 30:

| | |
|-------|----------------------|
| 2025 | \$ 7,002,543 |
| 2026 | 5,862,339 |
| 2027 | 1,172,260 |
| 2028 | (529,082) |
| Total | <u>\$ 13,508,060</u> |

Discount rate: The discount rate used to measure the total pension liability was 7.0%. The projection of cash flows used to determine the discount rate assumed that the Plan's annual required contributions will continue to follow the current funding policy. Based on the actuarial assumptions applied, the Plan's fiduciary net position is projected to be available to make all projected future benefit payments of current plan members for all future years; Hence, the blended GASB discount rate is equal to the long-term rate of return of 7.0%. Therefore, the long-term expected rate of return on pension plan investments of 7.0% was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the Corporation's proportionate share of the net pension liability to the changes in the discount rate: The following represents the sensitivity of the proportionate share of the net pension liability to changes in the discount rate if it were calculated using a single discount rate that is one percentage-point lower or one percentage point higher than the single discount rate.

| | 1% Decrease | Current Discount Rate | 1% Increase |
|---|---------------|--------------------------|---------------|
| | 6.00% | 7.00% | 8.00% |
| The Corporation's proportionate share of net pension liability of 2.15% | \$ 43,744,173 | \$ 31,265,545 | \$ 20,762,111 |

The Corporation reported a payable to the City of Houston as an employer remittance to the Plan of \$0.9 million as of December 31, 2024.

Houston First Corporation
(A Component Unit of the City of Houston, Texas)

Notes to Financial Statements

Note 15. Blended Component Unit

Condensed financial information of the blended component unit of HFH is presented below:

Houston First Holdings, LLC
Condensed Statement of Net Position Information

| | |
|----------------------------------|------------------------------|
| Current assets | \$ 20,706,133 |
| Noncurrent assets | 1,194,883 |
| Capital assets | <u>310,759,629</u> |
| Total assets | <u>\$ 332,660,645</u> |
| Current liabilities | \$ 18,194,198 |
| Long-term liabilities | <u>115,000,000</u> |
| Total liabilities | <u>\$ 133,194,198</u> |
| Net investment in capital assets | \$ 195,759,629 |
| Restricted for other | 1,194,883 |
| Unrestricted | <u>2,511,935</u> |
| Net position | <u>\$ 199,466,447</u> |

Houston First Corporation
(A Component Unit of the City of Houston, Texas)

Notes to Financial Statements

Note 15. Blended Component Unit (Continued)

Houston First Holdings, LLC
Condensed Statement of Changes in Net Position

| | |
|---|------------------------------|
| Operating revenues: | |
| Hotel charges for services | \$ 119,236,389 |
| Total operating revenues | <u>119,236,389</u> |
| Operating expenses: | |
| Hotel operating expenses | 72,698,780 |
| Depreciation and amortization | 16,516,873 |
| Total operating expenses | <u>89,215,653</u> |
| Operating income | <u>30,020,736</u> |
| Nonoperating revenues (expenses): | |
| Interest expense | (7,475,000) |
| Investment income | 223,957 |
| Total nonoperating revenues (expenses) | <u>(7,251,043)</u> |
| Change in net position, before transfers | 22,769,693 |
| Transfers | <u>(50,809,567)</u> |
| Net change in net position | (28,039,874) |
| Net position at beginning of year | <u>227,506,321</u> |
| Net position at end of year | <u><u>\$ 199,466,447</u></u> |

Houston First Corporation
(A Component Unit of the City of Houston, Texas)

Notes to Financial Statements

Note 15. Blended Component Unit (Continued)

Houston First Holdings, LLC
Condensed Statement of Cash Flows

| | |
|--|-----------------------------|
| Cash flows from operating activities: | |
| Receipts from customers | \$ 120,815,932 |
| Payments to vendors and employees | <u>(68,587,880)</u> |
| Net cash provided by operating activities | <u>52,228,052</u> |
| Cash flows from noncapital financing activities: | |
| Payments/transfers | <u>(50,809,567)</u> |
| Net cash used by noncapital financing activities | <u>(50,809,567)</u> |
| Cash flows from capital and related financing activities: | |
| Contribution from parent | 5,276,622 |
| Payments for interest | <u>(7,475,000)</u> |
| Net cash used in capital and related financing activities | <u>(2,198,378)</u> |
| Cash flows from investing activities: | |
| Investments sales | 4,612,741 |
| Interest received on investments | <u>221,792</u> |
| Net cash provided by investing activities | <u>4,834,533</u> |
| Net increase in cash and cash equivalents | 4,054,640 |
| Cash and cash equivalents at beginning of year | <u>10,638,582</u> |
| Cash and cash equivalents at end of year | <u><u>\$ 14,693,222</u></u> |

Note 16. Subsequent Event

On March 1, 2025, the City of Houston issued \$200,000,000 Subordinate Lien Hotel Occupancy Tax and Parking Revenue Flexible Rate Notes Series C-2. On April 14, 2025, the City of Houston was extended credit in the form of a \$125,000,000 revolving note purchase agreement. These interim finance vehicles will be refinanced with long-term tax-exempt debt in the next two to three years. Both notes will be used by the Corporation on the GRB expansion projects which started in 2024.

Houston First Corporation
(A Component Unit of the City of Houston, Texas)

Required Supplementary Information (Unaudited)
Schedule of the Corporation's Proportionate Share of Net Pension Liability—
Houston Municipal Employees' Pension System
Years Ended December 31, 2024, 2023 and 2022

| | 2024 | 2023 | 2022 |
|--|---------------|---------------|---------------|
| Corporation's proportionate percentage of collective net pension liability | 2.152300% | 1.614267% | 0.687630% |
| Corporation's proportionate share amount of collective net pension liability | \$ 31,265,545 | \$ 26,254,950 | \$ 11,069,435 |
| Corporation's covered payroll | 17,675,310 | 16,298,457 | 15,411,145 |
| Corporation proportionate amount of the collective net pension liability as a percentage of the employer's covered payroll | 176.89% | 161.09% | 71.83% |
| Plan fiduciary net position as a percentage of total pension liability | 75.01% | 71.46% | 71.06% |

Information prior to 2022 is not available and the information presented is as of the measurement date for HMEPS which is June 30, 2024.

Change in benefit terms: Prior to FY2022, the Corporation was not a participant in the Plan. The pension plan benefit provisions of HMEPS were adopted in fiscal year 2022.

Change in assumptions: The actuarial assumptions used in determining the 2024 net pension liability are the same ones used in FY2023.

Houston First Corporation
(A Component Unit of the City of Houston, Texas)

Required Supplementary Information (Unaudited)
Schedule of the Corporation's Contributions—Houston Municipal Employees' Pension System
Years Ended December 31, 2024, 2023 and 2022

| Schedule of Employer Contributions | | | | | |
|------------------------------------|---|------------------------------------|--|---------------------------------------|---|
| Year Ended December 31, | Actuarially Determined Contribution | Actual Employer Contribution | Contribution Deficiency (Excess) | Pensionable Covered Payroll (1) | Actual Contribution as a % of Covered Payroll |
| 2022 | \$ 3,040,030 | \$ 1,312,334 | \$ 1,727,696 | \$ 15,411,145 | 8.5% |
| 2023 | 4,611,298 | 4,066,811 | 544,487 | 16,298,457 | 25.0% |
| 2024 | 4,601,625 | 4,681,665 | (80,040) | 17,675,310 | 26.5% |

(1) The covered payroll reported is based on total gross compensation on which contributions to the Plan are based.

The information presented in the required supplementary schedules was determined as part of the June 30, 2023, actuarial valuation and excludes the \$16 million payables associated with the agreement to extend pension benefits to the Corporation's employees.

Prior to FY2022, the Corporation was not a participant in the Plan. The pension plan benefit provisions of HMEPS were adopted in fiscal year 2022.