

AGENDA

HOUSTON FIRST CORPORATION

BOARD OF DIRECTORS MEETING

June 17, 2021 – 3:00 P.M.

Partnership Tower, 701 Avenida de las Americas, Suite 200

Houston, Texas 77010

HOUSTON FIRST BOARD ROOM

BOARD MEMBERS:

David Mincberg (Chair), Desrye Morgan (Vice-Chair), Sofia Adrogué, Elizabeth Brock, Nicki Keenan, Reginald Martin, Ryan Martin, Alex Brennan-Martin, Paul Puente, Bobby Singh, Tom Segesta, Gerald Womack, Jay Zeidman, Mayor Pro-Tem Dave Martin, Ex-Officio, Council Member David Robinson, Ex-Officio

In accordance with the Texas Open Meetings Act, this Agenda is posted for public information, at all times, for at least 72 hours preceding the scheduled time of the meeting on the bulletin board located on the exterior wall of the Houston City Hall building, located at 901 Bagby. The Agenda is also available online at <https://www.houstonfirst.com>.

To reserve time to appear, come to the meeting at least ten minutes prior to the scheduled public session shown on the Agenda.

Any questions regarding this Agenda, or requests for special needs assistance, should be directed to Lisa K. Hargrove, General Counsel at either 713.853.8965 or Lisa.Hargrove@houstonfirst.com

Code of Business Conduct and Ethics – *As a reminder, under Houston First Corporation’s Code of Business Conduct and Ethics Policy, if you have a potential conflict of interest that you have not previously disclosed relating to a transaction or arrangement being discussed or voted on, you should notify the Chair and refrain from voting on the transaction or arrangement and recuse yourself from the discussion on the matter at hand. You should have received a copy of the Policy, but if not, let us know and we will provide one for you.*

- I. Call to Order**
- II. Public Comments**
- III. Minutes – May 20, 2021**
- IV. Presentations, Reports, and Updates**
 - A. Legislative Update
 - B. Houston First Chairman Report
 - C. HFC Acting President & CEO Report

V. Board Business

- A. Consideration and possible approval of the issuance of City of Houston, Texas, Convention & Entertainment Facilities Department Hotel Occupancy Tax and Special Revenue Refunding Bonds, Series 2021, and providing for the payment thereof.

VI. Adjourn

III. Minutes – May 20, 2021

MINUTES

HOUSTON FIRST CORPORATION

BOARD OF DIRECTORS MEETING
May 20, 2021– 3:00 P.M.
Partnership Tower, 701 Avenida de las Americas, Suite 200
Houston, Texas 77010
HOUSTON FIRST BOARD ROOM

The Board of Directors (“Board”) of Houston First Corporation (the “Corporation” or “HFC”), a Texas local corporation created and organized by the City of Houston as a local government corporation pursuant to TEX. TRANSP. CODE ANN. §431.101 et seq. and TEX LOC. GOV’T. CODE ANN. §394.001 et seq., held a meeting at Partnership Tower, 701 Avenida de las Americas, Suite 200, Houston, Harris County, Texas 77010, on Thursday, May 20, 2021, commencing at 3:00 p.m.

Written notice of the meeting including the date, hour, place and agenda for the meeting was posted in accordance with the Texas Open Meetings Act.

The following Board Members participated in the meeting: David Mincberg (Chair), Desrye Morgan (Vice Chair), Sofia Adrogué, Elizabeth Brock, Ryan Martin, Alex Brennan-Martin, Paul Puente, Tom Segesta, Bobby Singh, Gerald Womack, Jay Zeidman, and Council Member David Robinson, Ex-Officio. Also in attendance was Council Member Michael Kubosh.

The Chairman of the Board called the meeting to order at 3:03 p.m. and a quorum was established.

1. **Public Comments.** Elizabeth Martin addressed the Board on behalf of Texas Hospitality Partners to announce a number of exciting opportunities with music artist and entrepreneur Curtis Jackson, a/k/a 50 Cent, moving to Houston. Ms. Martin stated that Mr. Jackson hopes to further his relationship with the Houston Film Commission. She also discussed the G Unity Foundation and Mr. Jackson’s partnership with the Houston Independent School District to create an entrepreneurial initiative in three high schools. In conclusion, she said that the continued relationship between Houston First Corporation and Texas Hospitality Partners is very important as the two entities work together to promote Houston.

Paul Puente asked about the possibility of building film studios in Houston. Ms. Martin stated that she is not at liberty to discuss this matter in detail, but there have been discussions with Mayor Sylvester Turner.

Ryan Martin asked for more information regarding the G Unity Foundation. Ms. Martin explained that the G Unity Foundation is a philanthropic organization, founded by Mr. Jackson, whose mission is to empower youth. Mr. Jackson and his team at G-Unit Music, she said, are also in discussions about improving the entertainment industry in Houston to compete with cities like Atlanta.

Elizabeth Brock expressed her excitement. The Vice Chair echoed those sentiments and stated that there is a lot of synergy and opportunity to work together.

The Chairman thanked Ms. Martin for her time. He then recognized Council Member Michael Kubosh for attending the meeting.

2. **Review and approval of minutes from prior meeting.** Following a motion duly seconded, the meeting minutes of April 15, 2021 were approved as presented.

HFC General Counsel, Lisa Hargrove, announced that the amended minutes of March 25, 2021 are available on the Houston First website.

3. **Presentations and Reports.**

- A. **Legislative Update.** HFC Vice President of Public Affairs, Jonathan Newport, stated that thousands of bills have been filed and only four percent have passed both the Texas House and Senate with 11 days remaining in the legislative session. The state budget has improved tremendously, he said, and all programs important to HFC are funded. Mr. Newport stated that he is keeping a close eye on a local hotel bill that would allow for the expansion of hotel occupancy taxes to improve public parks. A number of bills related to visitor perception, he said, have gained traction namely voting rights, transgender discrimination with youth participation in interscholastic sports, the prohibition of hormone blockers or gender confirmation surgery for minors, constitutional carry, and the heartbeat abortion bill that was recently signed into law by Texas Governor Greg Abbott. Mr. Newport then announced that the State Events Trust Fund remains intact and an omnibus bill has been filed to add additional qualifying events. He concluded his report by discussing the recent executive order filed by Governor Abbott no longer making face masks mandatory in schools and government buildings. Council Member David Robinson then was asked to discuss legislation to protect the Texas Gulf Coast.

Council Member Robinson stated that he worked with a number of lawmakers on a bipartisan bill to create the Gulf Coast Protection District that is instrumental to the overall protection and infrastructure of our region. He said that he attended an in-person event in Austin with HFC Senior Vice President of Tourism and Industry Relations, Jorge Franz, and tourism and industry experts are extremely bullish on a return to business.

Ryan Martin asked how concerned the Board should be with the controversial bills discussed and their impact on business operations during HFC's recovery.

HFC Acting President and CEO, Michael Heckman, stated that HFC has received some inquiries from clients regarding some of the controversial bills discussed and it would be naïve to believe there will be no impact, but HFC continues to work closely with lawmakers.

- B. **Houston First Chairman Report.** The Chairman stated that he participated in a meeting with Ira Mitzner and HFC management at the Marriott Marquis regarding

a return to business and the alignment between the Marriott and Hilton Americas Houston-Hotel (Hotel). Additional meetings will be held, he said, with other downtown hoteliers. He then announced that Comicpalooza will take place on July 17-18, 2021 at the George R. Brown Convention Center (GRB). He thanked Mayor Sylvester Turner and all Board Members in attendance at the Lynn Wyatt Square Ground Planting Ceremony. Additionally, the Chairman discussed the opening of Dr. Seuss at the GRB and the UFC Fan Fest hosted on Avenida Houston. The Chairman also announced that management is working on a proposal for an exciting business opportunity that will further promote Houston. The Chairman discussed HFC's long-term strategic plan and a recent meeting held with Michael Heckman, Ryan Martin, and Jay Zeidman regarding the future of the organization. HFC closed on a new loan for the Hotel, he said, and thanked all members of management and outside legal counsel for overseeing the transaction. HFC, he said, will host the State of the City address later this year. He concluded his report by discussing several live galas he attended and a return to the gala season.

- C. Houston First Acting President & CEO Report. Michael Heckman began his report with an update on Asian American and Pacific Islander (AAPI) Heritage Month. He then asked Bobby Singh to discuss his participation.

Bobby Singh stated that he worked closely with management to create a collage that reflects a broad range of countries and individuals from different socioeconomic backgrounds and thanked HFC Chief Marketing Officer, Holly Clapham, and her team for doing a phenomenal job.

Mr. Heckman stated that management has adopted a comprehensive approach to communications for AAPI Heritage Month culminating in a live-event and fashion show that has been postponed due to inclement weather.

Holly Clapham explained that the Marketing team began creating content in April to spotlight different AAPI communities and restaurants. She thanked HFC team member, Tracey Prince, for coordinating a meeting with the James Beard Foundation in New York. Ms. Clapham stated that a local restaurant will receive a proclamation from a Houston city official in support of the Chinese restaurants' movement.

Mr. Heckman then proceeded with his report and announced that Houston will virtually participate in a prestigious WRLDCTY 2021 event in October to demonstrate thought leadership on a global stage with city planners, leaders, and entrepreneurs. He then asked HFC Vice President of Market Strategy, Cindy Decker to provide a market update.

Ms. Decker stated that Houston hotels are in the top 25 market in the U.S. and the top 10 for occupancy as Houston continues to recover at a faster rate than many cities. She recently attended an event hosted by the Hotel Lodging Association, she said, with analysts that show Houston as leading the nation in group rooms and pick-up through year end.

Tom Segesta thanked Ms. Decker for her report and stated that the downtown hotel market continues to improve every month with an increase in business travel and convention business.

Mr. Heckman then briefly discussed the UFC Fan Fest on Avenida Houston. He then asked HFC Chief Operating Officer, Luther Villagomez, to provide further detail.

Mr. Villagomez stated that the UFC Fan Fest was very successful and included four major partners and approximately 9,000 attendees. That there was a lot of great press, he said, with the weigh-in and press conference that took place at the GRB.

Mr. Heckman then provided an event update and announced the return of live performing arts events. He also asked Mr. Villagomez to give a brief update on HFC's contract partners and their ability to provide proper staff as operations increase through year end. In conclusion, Mr. Heckman announced the official return to the office for HFC staff and the adoption of a new flexible workplace policy.

Ryan Martin asked if there was going to be a celebration to commemorate a return to live performing arts events. There was further discussion from Board Members regarding a collaborative approach between performing arts groups.

Paul Puente asked about potential business opportunities for commercial space with NASA and Space X. The Board had further discussion.

The Chairman thanked Mr. Heckman for his report and stated that an organization is only as good as its people, and while the Board and management agonized over a reduction in staff last year, keeping the right people has allowed HFC to move forward. The Chairman also informed the Board that HFC received some information from Texas Hospitality Partners regarding the W Hotel that is under review.

- D. Financial Update. HFC Chief Financial Officer, Frank Wilson announced the refinance of a \$125 million loan at the Hotel. Hotel room revenues, he said, have exceeded the amount budgeted due to occupancy levels in April and Hotel management will complete a revised budget. He then informed the Board that HFC has applied for the Shuttered Venues Operator Grant Program and has submitted documentation for the Paycheck Protection Program (PPP) for the SBA loan received by HFC in the amount of \$4.2 million. HFC anticipates full loan forgiveness, he said, as the funds were used for allowable expenses. Mr. Wilson concluded his financial update with an overview of HFC's major revenues and expenses.

Ryan Martin asked about potential savings and operating expenses going into 2022.

Alex Brennan-Martin stated that hotel occupancy tax collections made in the 3rd and 4th quarters will not be actualized until 2022, and HFC will continue to face financial challenges due to debt service through 2034. There was further discussion regarding debt service and long-term planning.

Council Member Robinson discussed the funding received by the City from the American Rescue Plan and stated that there are a lot of opinions on how the funds should be distributed, but the City must be careful in how it utilizes this infusion of cash.

4. **Adjournment.** The meeting was adjourned at 4:50 p.m.

V. (A) Consideration and possible approval of the issuance of City of Houston, Texas, Convention & Entertainment Facilities Department Hotel Occupancy Tax and Special Revenue Refunding Bonds, Series 2021, and providing for the payment thereof.

Approval of the issuance of City of Houston, Texas, Convention & Entertainment Facilities Department Hotel Occupancy Tax and Special Revenue Refunding Bonds, Series 2021, and providing for the payment thereof.

Houston City Council will consider the approval of city bonds entitled, “ City of Houston, Texas, Convention & Entertainment Facilities Department Hotel Occupancy Tax and Special Revenue Refunding Bonds, Series 2021” on June 23, 2021 (the “Bonds”). The Bonds will be issued for the purpose of refunding bonds originally issued in 2001 to achieve savings and to improve near term cash flow.

The Bonds in the amount of approximately \$32,200,000 are secured by a portion of Hotel Occupancy Taxes and pledged parking revenues from parking facilities owned by the City of Houston (the “City”) and managed by Houston First Corporation (“HFC”).

The design of the bond issue has been approved by HFC’s financial advisor, Masterson Advisors, and will be underwritten by Huntington Capital Markets, Morgan Stanley and Rice Financial Products Company as selected by the City. HFC expects the bond issue to be priced on July 13 and close on August 5.

RESOLVED, that the Board of Directors of Houston First Corporation approves the following resolutions with respect to issuance of the Bonds:

RESOLVED, that the Board of Directors of Houston First Corporation hereby approves negotiation and finalization of all documents and agreements (collectively, “Transaction Documents”) to issue the City of Houston, Texas Hotel Occupancy Tax and Special Revenue Refunding Bonds, Series 2021 and to provide for the payment thereof, together with such conditions or modifications that are approved by the Chairperson or Acting President & CEO, as they may determine to be in the best interest of the Corporation and to execute such Transaction Documents; each acting alone hereby is, severally and without the necessity for joinder of any other person, authorized, empowered and directed for and on behalf of the Corporation to execute and deliver the Transaction Documents in a form as approved by either the Chairperson or the Acting President & CEO, or any Authorized Person (defined below), such approval to be conclusively established by the execution and delivery of the Transaction Documents by any Authorized Person; and

FURTHER RESOLVED, that the Chairperson, Acting President & CEO, Chief Operating Officer, General Counsel, and Chief Financial Officer of this Corporation are hereby designated by this Corporation as an “Authorized Person” for purposes of this resolution and with respect to the Transaction Documents to be executed hereunder; and

FURTHER RESOLVED, that the Transaction Documents executed by any Authorized Person, for and on behalf of and in the name of this Corporation before or following the adoption of the foregoing resolution, in connection with the described transaction, be and is hereby ratified, confirmed and approved in all respects for all purposes.

HOUSTON FIRST CORPORATION

BOARD OF DIRECTORS MEETING

HFC Board Room
Partnership Tower
Thursday, June 17, 2021
3:00 p.m.



PUBLIC COMMENTS

Anyone who wishes to address the Committee during the Public Comment session may do so by signing up on the Public Comment sign-in sheet at the front of the room.

HFC BOARD OF DIRECTORS MEETING

June 17, 2021



MINUTES

May 20, 2021

HFC BOARD OF DIRECTORS MEETING

June 17, 2021



HOUSTON FIRST LEGISLATIVE UPDATE

JONATHAN NEWPORT

Vice President of Public Affairs

HFC BOARD OF DIRECTORS MEETING

June 17, 2021

87TH LEGISLATIVE SESSION RECAP

- Protect HOT
- Preserve and enhance Event Trust Fund programs
- Preserve film incentive funding
- Full funding for Texas tourism marketing
- Visitor perception of Texas
- Other legislation of interest





Levy Park
GREENWAY / UPPER KIRBY

HOUSTON FIRST CHAIRMAN'S REPORT

DAVID M. MINCBERG

HFC BOARD OF DIRECTORS MEETING
June 17, 2021



HOUSTON FIRST
**ACTING PRESIDENT
& CEO REPORT**

MICHAEL HECKMAN

HFC BOARD OF DIRECTORS MEETING
June 17, 2021

MANAGEMENT RECOGNITION



**Tracey Prince, Government
Affairs Liaison**
***Board of Directors for
St. Pius X High School***



**Roger Harris, Development
Specialist Manager**
***TACVB Annual
Meeting DEI speaker***



**Arcy Muñoz, Community
Relations Manager**
HPD Latino Leaders

HFC WINS 2 TELLY AWARDS

AVENIDA HOUSTON AR VIDEO

Find on YouTube: **VisitHoustonTexas** Channel



JAMES BEARD AWARD FEATURED CHEFS VIDEO

Find on YouTube Channel: **VisitHoustonTexas**



The
Telly
Awards

U.S. TRAVEL *LET'S GO THERE* INITIATIVE





HILTON AMERICAS- HOUSTON UPDATE

- Increase of transient room nights of more than 15,000
- Increase in group room nights of more than 33,000
- Increase in occupancy of more than 10%
- Catering and parking revenues have increased significantly
- Increase in Net Operating Income to HFC from **\$1.6m** to **\$10.7m**

COMICPALOOZA JULY 17-18

2021 MANDALORIAN LINEUP



Giancarlo Esposito

The Mandalorian, Breaking Bad, Better Call Saul, The Boys, The Maze Runner Series, The Usual Suspects, Far Cry 6

CELEBRITY



Katee Sackhoff

The Mandalorian, Another Life, Battlestar Galactica, 24, Longmire, Bionic Woman, The Flash, Riddick

CELEBRITY



Carl Weathers

The Mandalorian, The Rocky Series, Predator, Toy Story 4, Action Jackson, Happy Gilmore, Arrested Development

CELEBRITY



Ming-Na Wen

The Mandalorian, Agents of S.H.I.E.L.D., Mulan, ER, The Bad Batch, Street Fighter, Stargate Universe, The Joy Luck Club, The Batman

CELEBRITY

JULY 3-8

SHRINERS INTERNATIONAL IMPERIAL SESSION

Shriners are a brotherhood of men committed to family, engaged in ongoing personal growth, and dedicated to providing care for children and families in need. Every summer, Shriners from around the world come together for their annual business meeting, known as Imperial Session. During the week-long event, held in a different host city each year, members meet to discuss and vote on business matters of Shriners International and Shriners Hospitals for Children. The fraternity also hosts a variety of fun events including a parade and unit competitions. This marks the 147th Imperial Session.



SHRINERS
INTERNATIONAL



3,600 attendees **2,053** peakrooms **8** downtown hotels

JULY 29 – August 7

AAU Junior Olympics

The Amateur Athletic Union (AAU) has been raising champions for more than a century. Since its inception in 1888, the AAU has set the standard for amateur sports in the United States with one goal in mind: “Sports For All, Forever.” It is more than a motto – it has been the focus and drive of AAU for 130 years and counting for sports in the United States and throughout the world. The 55th Annual Junior Olympics are being held in Houston this year.



15,000 attendees **2,810** peakrooms **35** citywide hotels

AUGUST 2-7

VISION SOURCE



Vision Source is a family of 3,150 locally owned optometric practices collaboration to provide quality professional eye care while maintaining the personal relationship between patients and their family eye doctor.



3,300 attendees **1,400** peakrooms **3** downtown hotels

AUGUST 16-19

OFFSHORE TECHNOLOGY CONFERENCE



Normally held in May each year the Offshore Technology Conference (OTC) showcases leading-edge technology for offshore drilling, exploration, production, and environmental protection. OTC is the world's foremost event for the development of offshore resources. The conference attracts attendees and exhibiting companies from around the globe.

30,000 attendees **3,860** peak rooms **35** citywide hotels

AUGUST 19-20 NAPE SUMMIT



Usually held annually in February, NAPE Summit is the energy industry's marketplace for the buying, selling and trading of prospects and producing properties. NAPE brings together all industry disciplines; draws in decision-makers; focuses its participation on prospect generators; and hosts companies of all sizes, from small independents to majors.

8,000 attendees **3,278** peakrooms **16** downtown hotels

AUGUST 20-27

AMAZON RE:INFORCE (AWS)



AWS re:Inforce is a cloud security conference designed to help you improve your security awareness and best practices. The event is for both technical and non-technical audiences at different stages of cloud usage.



4,000 attendees **3,270** peakrooms **12** downtown hotels

SEPTEMBER 3-5

NRA 2021 ANNUAL MEETING AND EXHIBITS

The National Rifle Association of America (NRA) is a gun rights advocacy group based in the United States. Founded to advance rifle marksmanship, the modern NRA continues to teach firearm safety and competency. The organization also publishes several magazines and sponsors competitive marksmanship events.



74,000 attendees **5,944** peakrooms **20** citywide hotels

SEPTEMBER 12-14
WALMART 2021
HOLIDAY MEETING



We save people money so they can live better.

12,000 attendees **10,000** peakrooms **50** citywide hotels



RECENT UPDATES

- Hilton 2021 REVISED Budget approved by Hotel Committee
 - Net Cash to HFC: \$10.7M
- SVOG grant (\$635 K) application pending at SBA
- 2020 PPP loan forgiveness application submitted to SBA

MAJOR REVENUES & EXPENSES

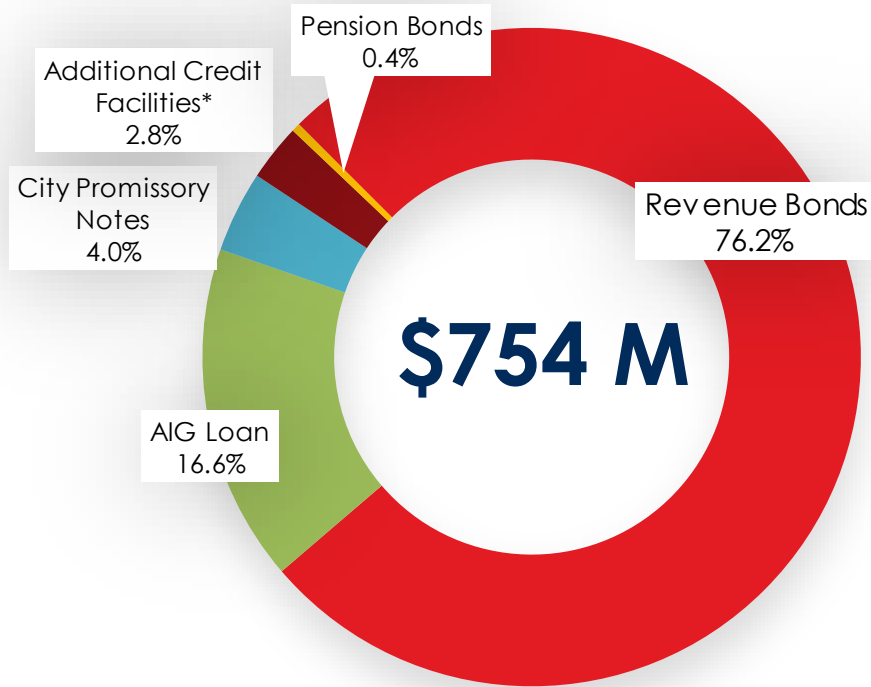
YTD AS OF MAY 31, 2021

MAJOR REVENUES	2020 Actual	2021 Budget	2021 Actual	Over (Under) Budget (\$)	Over (Under) Budget (%)
Hotel Occupancy Tax Collections	\$39,796,000	\$21,750,000	\$20,354,000	(\$1,396,000)	-6.4%
GRB Facility Rental	\$1,513,802	\$1,295,827	\$1,100,390	(\$195,437)	-15.1%
GRB Food and Beverage Revenue	\$8,884,699	\$2,801,950	\$738,270	(\$2,063,680)	-73.7%
Parking Revenue-Avenida	\$2,206,276	\$1,007,483	\$1,902,535	\$895,052	88.8%
Parking Revenue-Theater District	\$2,241,538	\$1,986,914	\$1,335,863	(\$651,051)	-32.8%

MAJOR EXPENSES	2020 Actual	2021 Budget	2021 Actual	Over (Under) Budget (\$)	Over (Under) Budget (%)
Personnel	\$9,268,893	\$7,794,944	\$5,516,079	(\$2,278,865)	-29.2%
Security Contract	\$1,497,179	\$1,781,088	\$1,195,373	(\$585,715)	-32.9%
Bldg. Maintenance Contract	\$1,498,900	\$1,111,173	\$887,862	(\$223,311)	-20.1%
Parking Contract	\$1,037,720	\$848,044	\$563,657	(\$284,387)	-33.5%
Janitorial Contract	\$1,651,596	\$1,145,298	\$608,736	(\$536,562)	-46.8%
GRB Food and Beverage	\$5,300,492	\$2,340,148	\$931,810	(\$1,408,338)	-60.2%

HFC DEBT OUTSTANDING

AS OF JUNE 15, 2021



Series	In 000's
2001B	\$ 251,094
2011A	31,855
2014	68,715
2015	117,035
2017	11,195
2019	94,775
AIG Mortgage Loan	125,000
2019 5-year	7,600
2019 10-year	12,500
2021 10-year ¹	10,000
2017 Sub. Lien Series A ²	20,000
JP Morgan ³	1,000
2008A	3,005
2005	189

TOTAL:

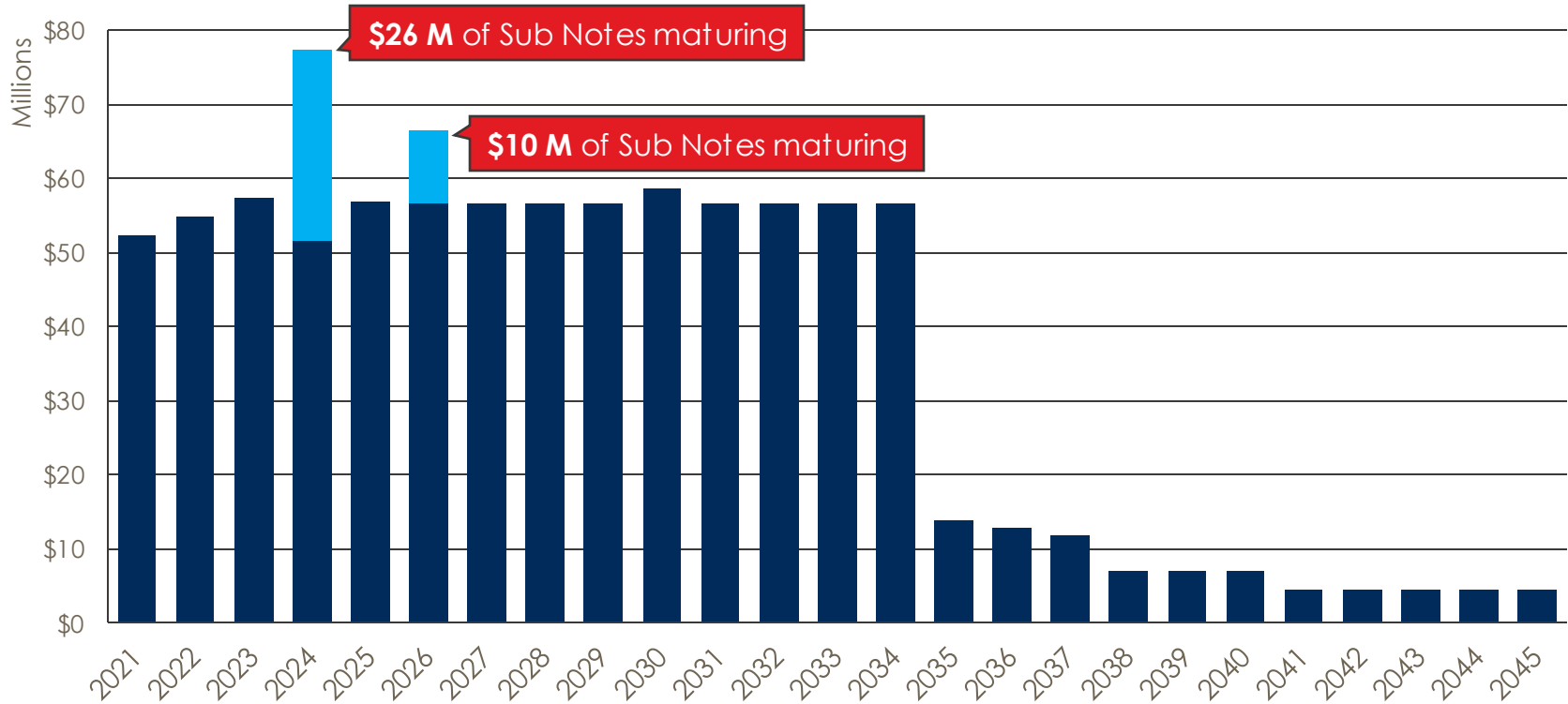
\$ 753,963

¹ Additional City loan of \$10 M before year end

² Additional \$6 M of sub notes before year end

³ Additional \$10 M of sub notes before year end

FUTURE DEBT SERVICE PAYMENTS



CELEBRATING
JUNETEENTH

JUNE 19 - FREEDOM DAY

#WeAreJuneteenth (virtual)

Emancipation Park
June 1-19 | 8:30 p.m.

JUNETEENTH WEEKEND FUN

The Heritage Society at Sam Houston park
June 18-19 | 10 a.m. - 2 p.m.

"BLUES AND MORE" Live Music Series

Avenida Houston
June 18-20 | 11:30 a.m. - 1 p.m. & 5:30 p.m. - 7 p.m.

**JUNETEENTH IN THE FIFTH:
A FREEDOM OF EXPRESSION**

DeLUXE Theater
June 19 | 10 a.m. - 2 p.m.

JUNETEENTH JUBILEE DINNER

Bisong Art Gallery
June 19 | 7 p.m. - 10 p.m.

"A GULF COAST JUNETEENTH," featuring Bobby Rush

Miller Outdoor Theatre
June 19 | 8:30 p.m.



ADDITIONAL UPDATES

- Intern program kick-off
- Meeting with the Chief of Police
- Hurricane preparedness
- DEI initiatives
- Succession planning
- Talent retention

HOUSTON FIRST BOARD BUSINESS

- A. Consideration and possible approval of the issuance of City of Houston, Texas, Convention & Entertainment Facilities Department Hotel Occupancy Tax and Special Revenue Refunding Bonds, Series 2021, and providing for the payment thereof.

PRESENTER

Frank Wilson

Chief Financial Officer

HFC BOARD OF DIRECTORS MEETING

June 17, 2021

Houstonfirst

BOND REFINANCING

Refunding City of Houston C&E Facilities Department HOT & Special Revenue Refunding Bonds, Series 2011A (to be reissued as Series 2021) to achieve debt service savings and improve near term cashflow

- Tentative Pricing: July 13
- Tentative Closing: August 5
- Underwriters: Huntington Capital Markets, Morgan Stanley, & Rice Financial Products Company

PRELIMINARY TRANSACTION ANALYSIS¹

Par Amount Refunding Bonds: \$32.2 M	Par Amount Refunded Bonds: \$34.5 M
Net PV Savings : \$5.47 M	2021 Savings: ~\$2.3 M
TIC: 2.034%	Average Life: 6.8 yrs

1) Based on A2 interest rate scale on June 14, 2021